



2016 Financial Aid Report

**Presentation
Committee on Administration and Finance
April 6, 2016**

Highlights

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- ❑ FY15 financial aid expenditures increased over 1%
 - Increase was primarily driven from Institutional sources
 - UMass institutional aid totaled \$236.3M and grew 5% over FY14 to FY15 and is anticipated to grow another 8% over FY15 to FY16
 - Institutional aid is primarily scholarships and grants and minimal loans attributable to the Medical School
 - Federal aid decreased 2% from FY14 to FY15 due to need and non-need loan programs
 - State aid totaled \$51.6M in FY15 and increased 5% from FY14 to FY15 driven by Need-based grants
- ❑ Institutional need based aid totals \$93M for FY15 which consists of 95% grant or scholarship aid
- ❑ Although the University's Net Price grew over the last three years it is at a level less than our Peer New England Land grants and other MA Private Institutions.
- ❑ Average percentage of Undergraduates graduating with debt declined 2% from FY14 to FY15 and is expected to decline an additional 1% from FY15 to FY 16

Presentation Takeaways

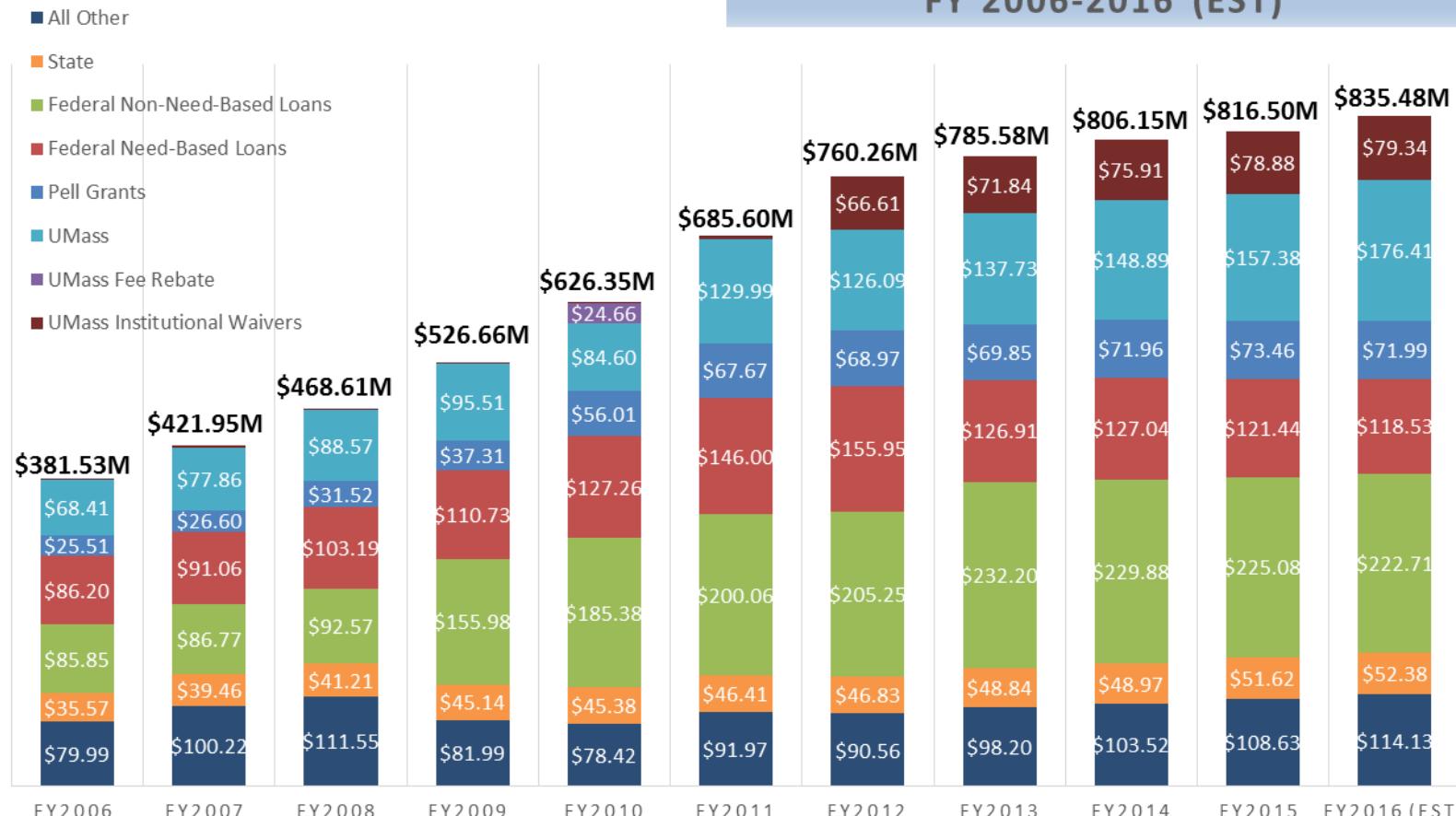
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- Going Forward: challenging to increase aid at the rate needs are growing and within available funds as revenues remain relatively flat
- The following slides #4-13 focus on aid to all UMass Students including Graduate and Undergraduate students and both In-State and Out-of-State students
- Slides #15-22 provides analysis on the In-State Undergraduate student population

Growth in Financial Aid By Source

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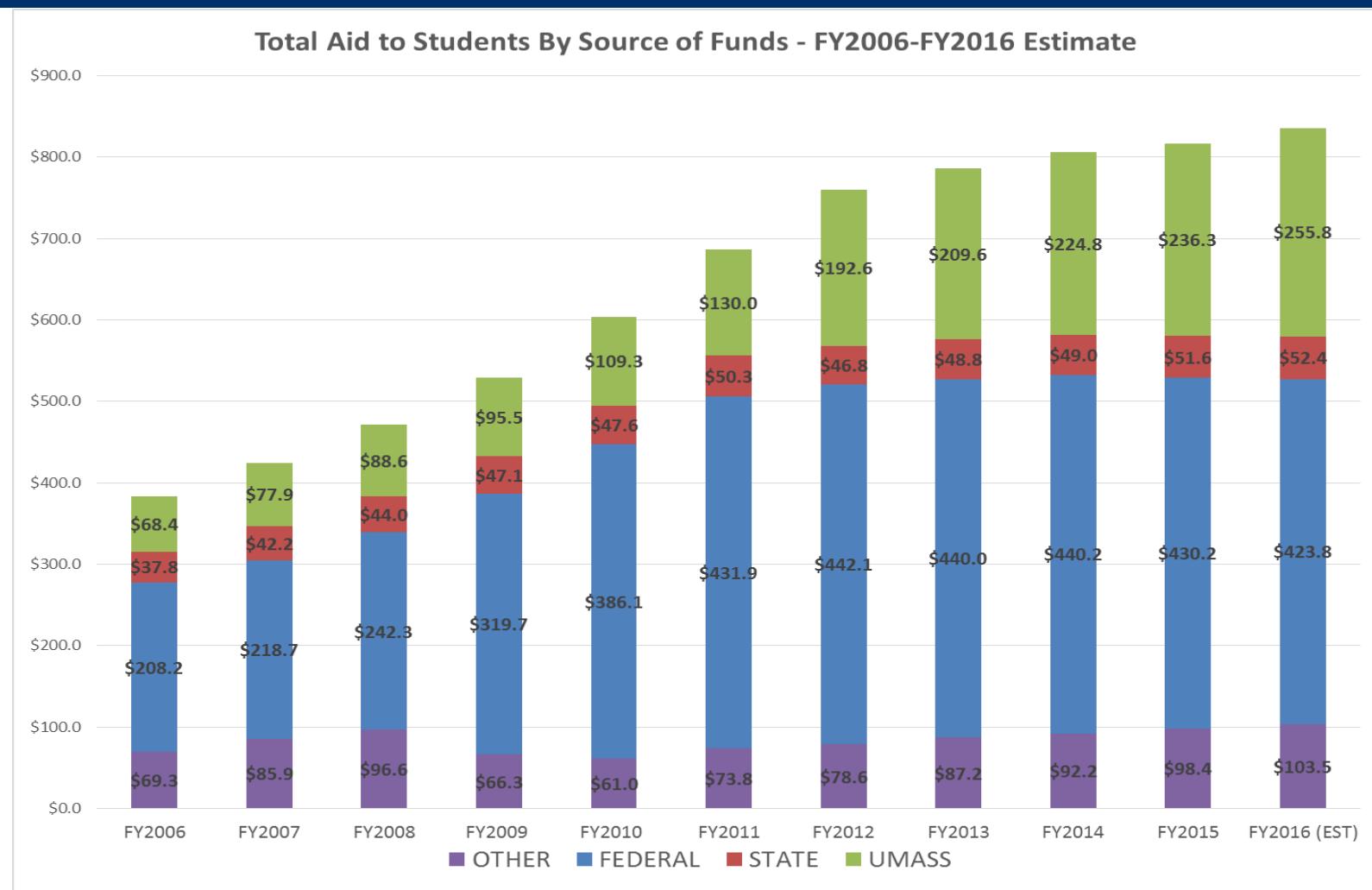
**GROWTH IN FINANCIAL AID BY SOURCE
FY 2006-2016 (EST)**



All Other includes private/alternative loans, work-study, and various grant and loan programs. FY12 increase in UMass Institutional Waivers, shown in brown above, was caused by inconsistent reporting of some institutional waivers in prior years which has now been consistently reported by campuses since FY12.

Total Aid to Students By Source of Funds

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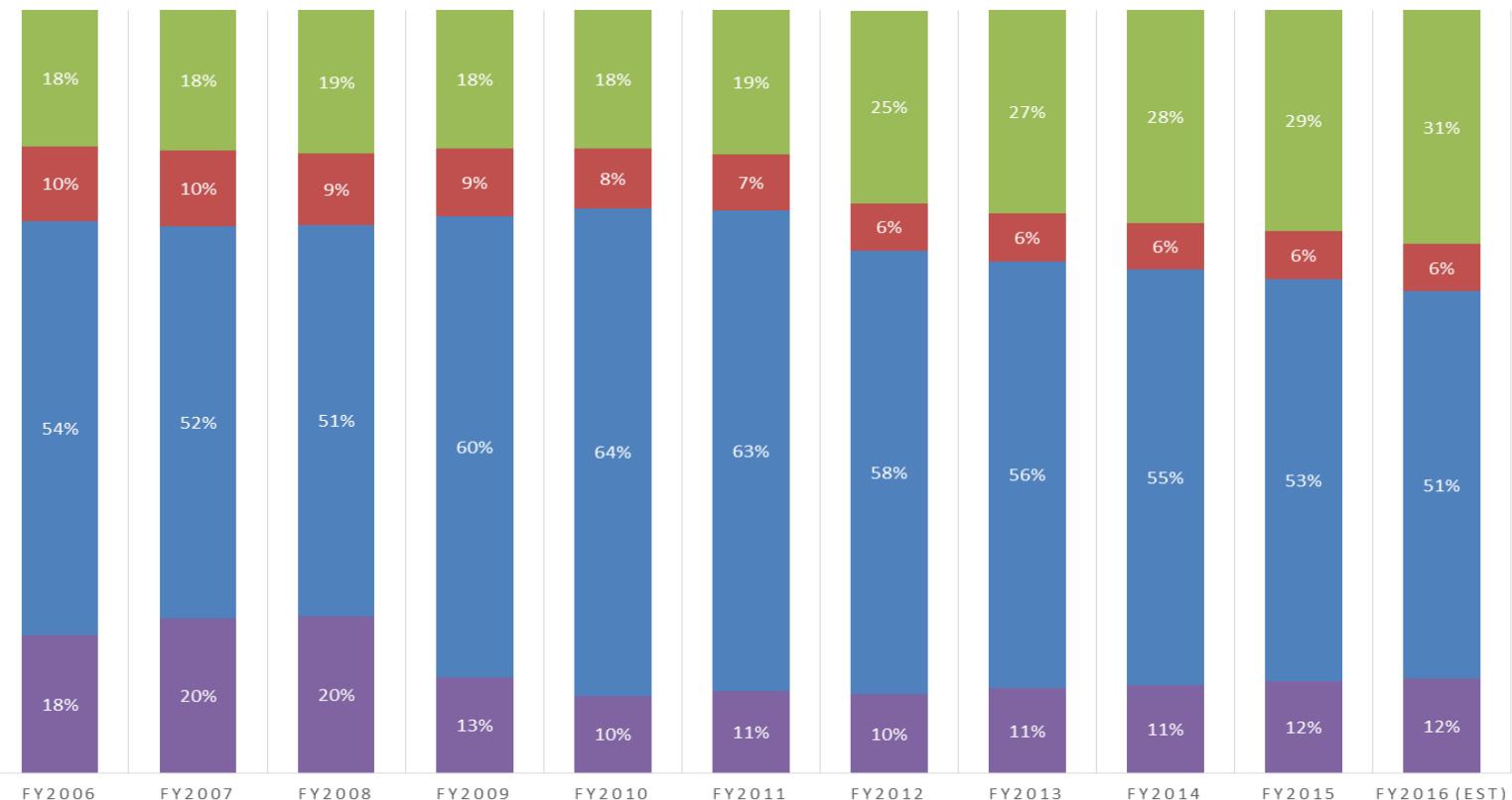


The University and the Federal Government are the Largest Sources of UMass Student Aid

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■ OTHER
■ FEDERAL
■ STATE
■ UMASS

**TOTAL AID TO STUDENTS
BY SOURCE OF FUNDS
FY2006-FY2016 ESTIMATE**



—Excludes FY10 Fee Rebate; FY12 increase in UMass Aid to students was caused by inconsistent reporting of institutional waivers in prior years which is captured in more recent data.



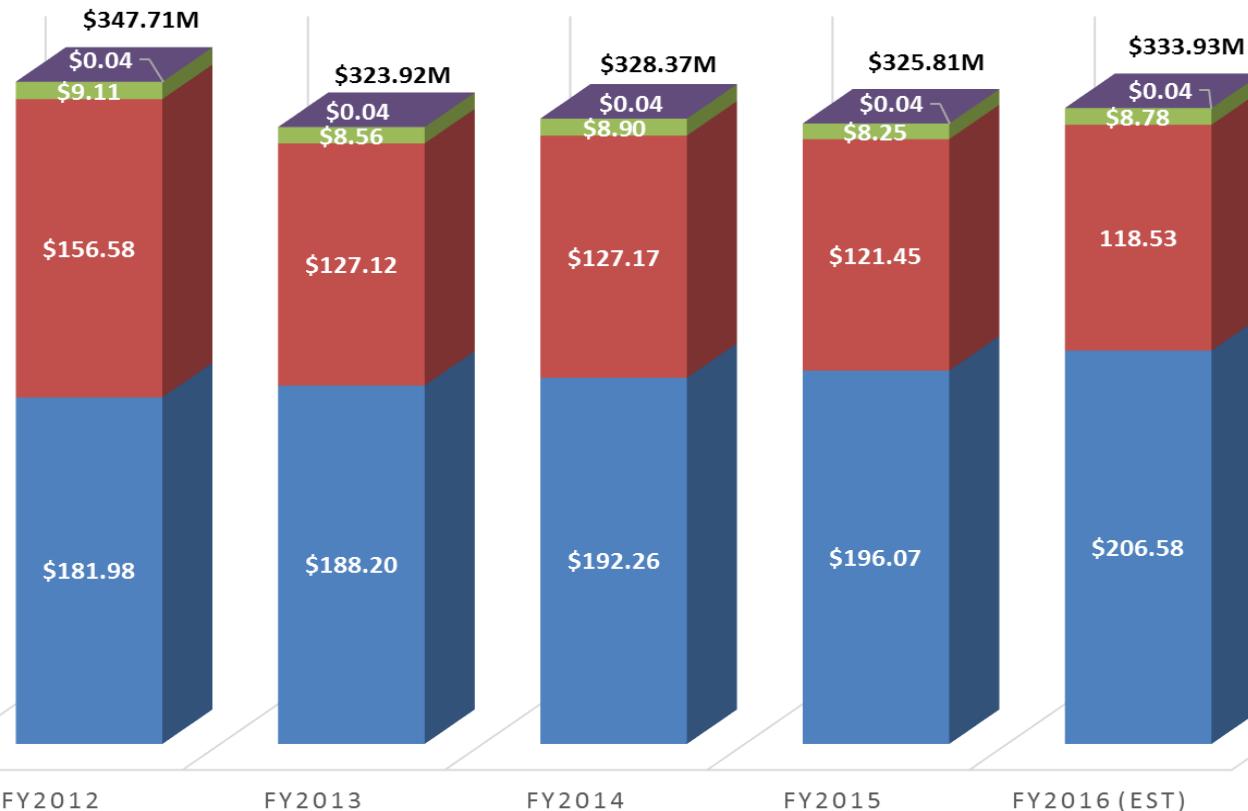
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Need-Based Aid From All Sources Including Institutional/Federal/State

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- GRANTS
- LOANS
- NEED-BASED STUDENT EMPLOYMENT
- OTHER

NEED-BASED AID ALL SOURCES DISTRIBUTED BY PROGRAM TYPE
FY2012-FY2016 (EST)
(IN MILLIONS)



— Grants and loans are the two largest components of need based aid

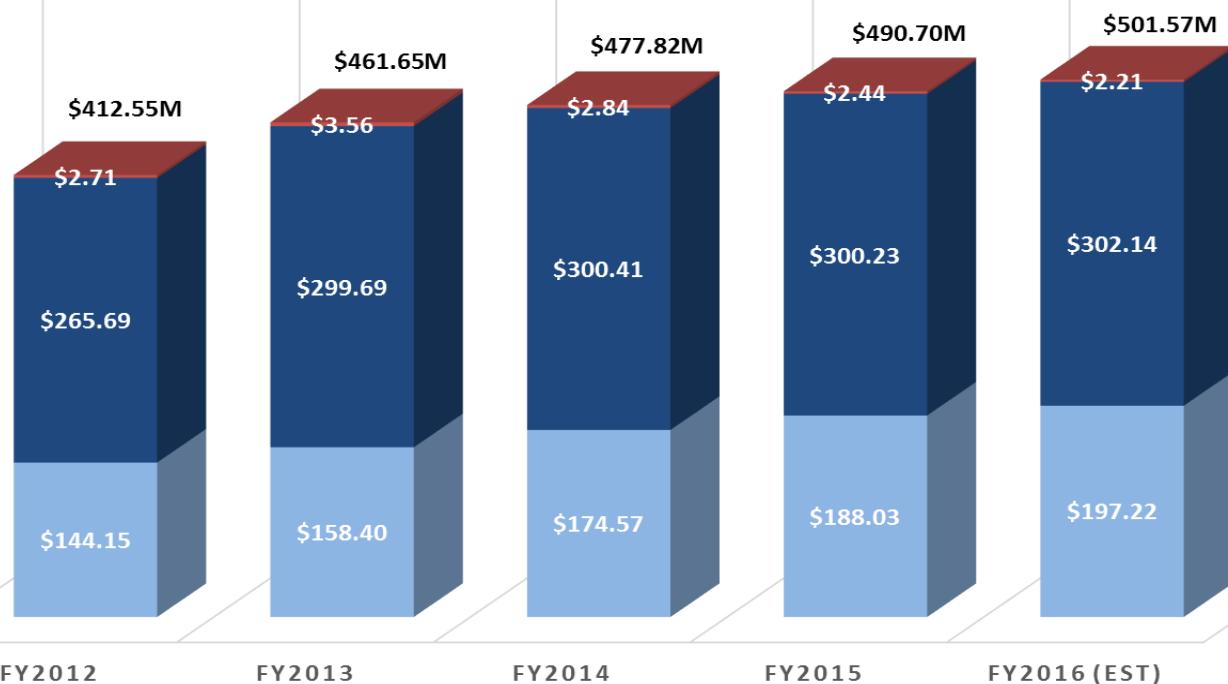
— Data includes Undergraduate and Graduate Students: Decrease in need-based loans from FY12 to FY13 is due to the elimination of need based federal loans for Graduate students. They are only eligible for non-need based loans effective FY13.

Non-Need Based Aid From All Sources Including Institutional/Federal/State

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NON-NEED BASED AID ALL SOURCES DISTRIBUTED BY PROGRAM TYPE
FY2012-FY2016 (EST)
(IN MILLIONS)

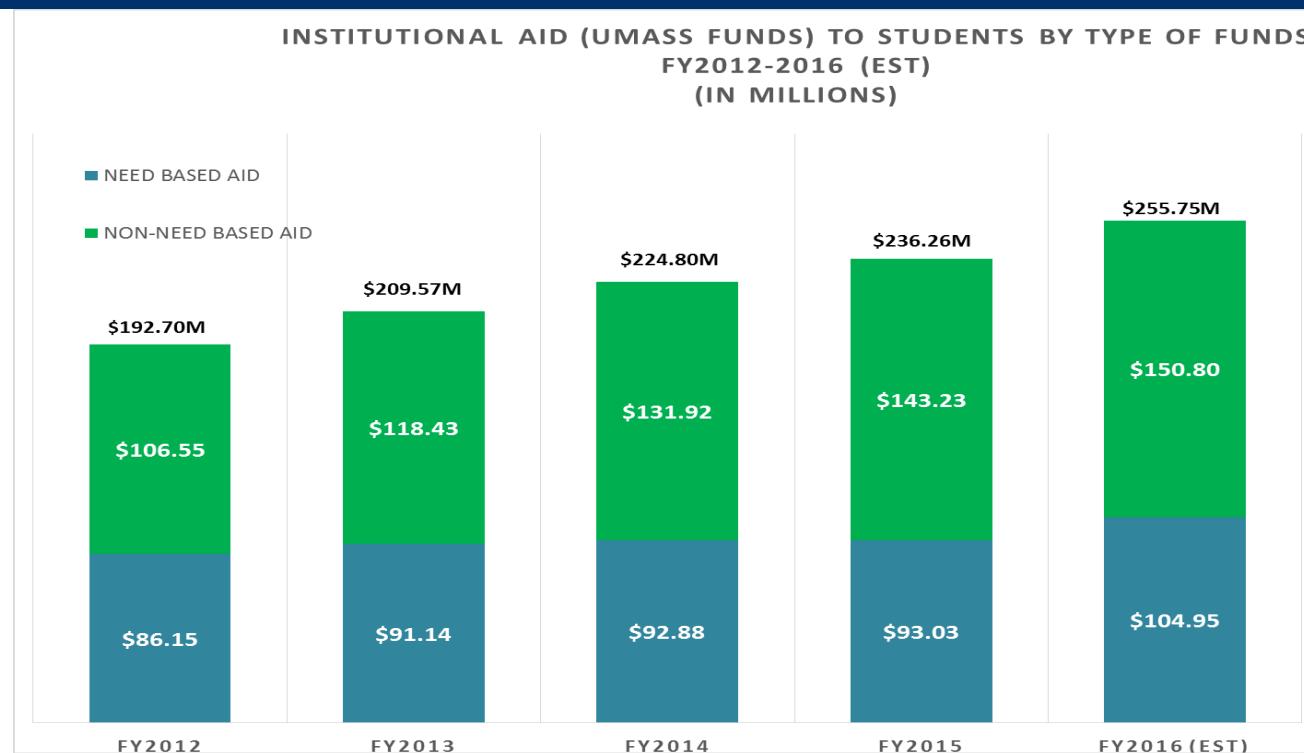
— Non-need
Based aid is
predominantly
comprised of
loans



— Data includes Undergraduate and Graduate Students: Increases in non-need based loans from FY12 to FY13 due to the elimination of need-based federal loans for graduate students. They are only eligible for non-need based loans effective FY13.

UMass Continues to Increase Its Institutional Support of Financial Aid

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Increases in scholarship aid are attributed to meeting the campus recruitment goals for undergraduate and graduate students.

FY16 includes \$7M additional financial aid pending supplemental state funding.

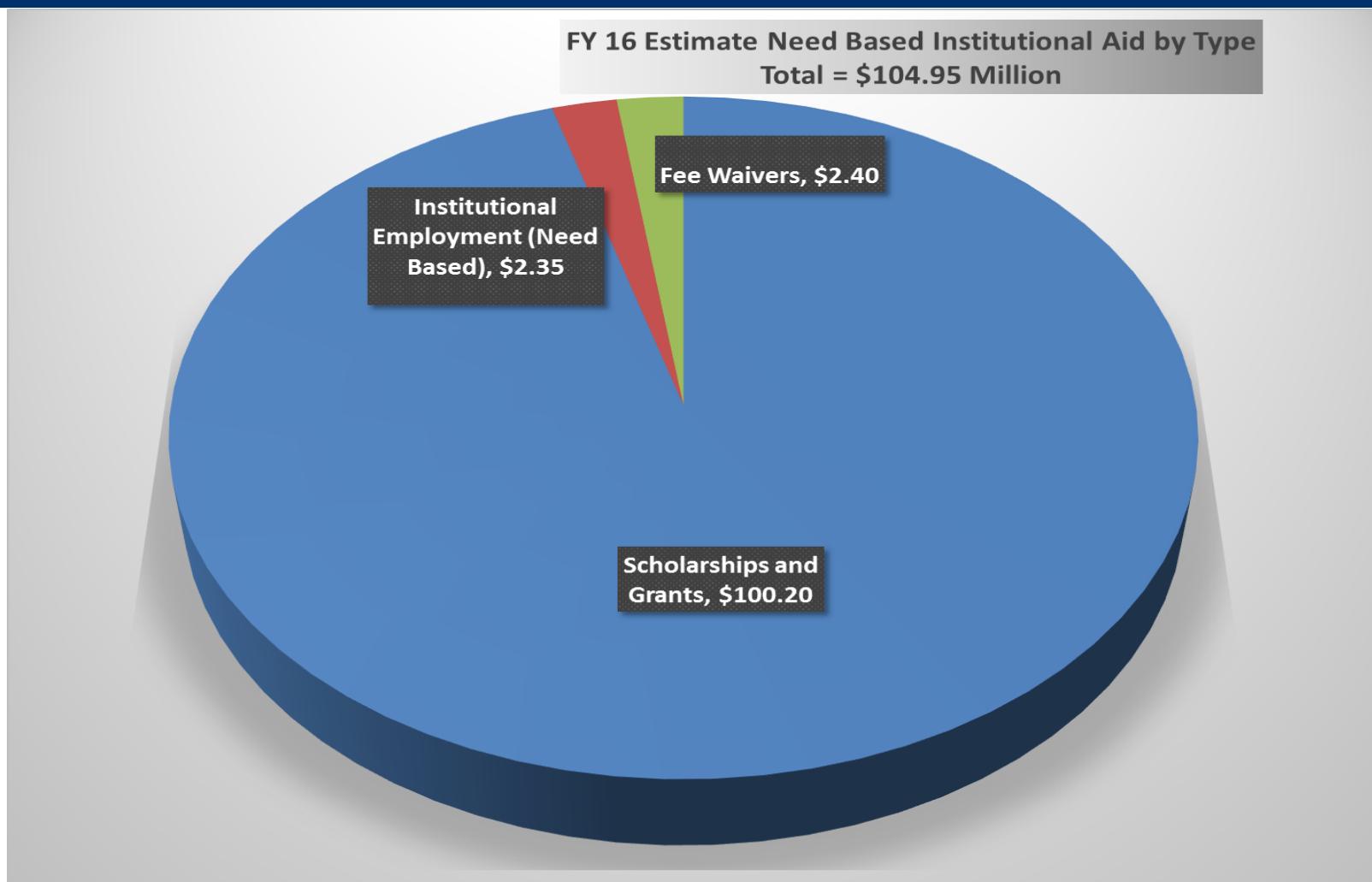
This table provides a summary breakdown of the types of aid defined as need-based and non-need

Need-Based Aid	2012	2013	2014	2015	2016 (EST)
Scholarship	96%	96%	95%	95%	95%
Institutional Employment	2%	2%	2%	2%	2%
Fee Waivers	2%	2%	2%	3%	2%

Non-Need Aid	2012	2013	2014	2015	2016 (EST)
Scholarship	24%	26%	29%	31%	34%
Graduate Waivers	63%	61%	58%	55%	53%
Athletic Scholarship	8%	9%	9%	9%	9%
Institutional Employment	4%	4%	4%	4%	4%
Other	1%	1%	0%	0%	0%

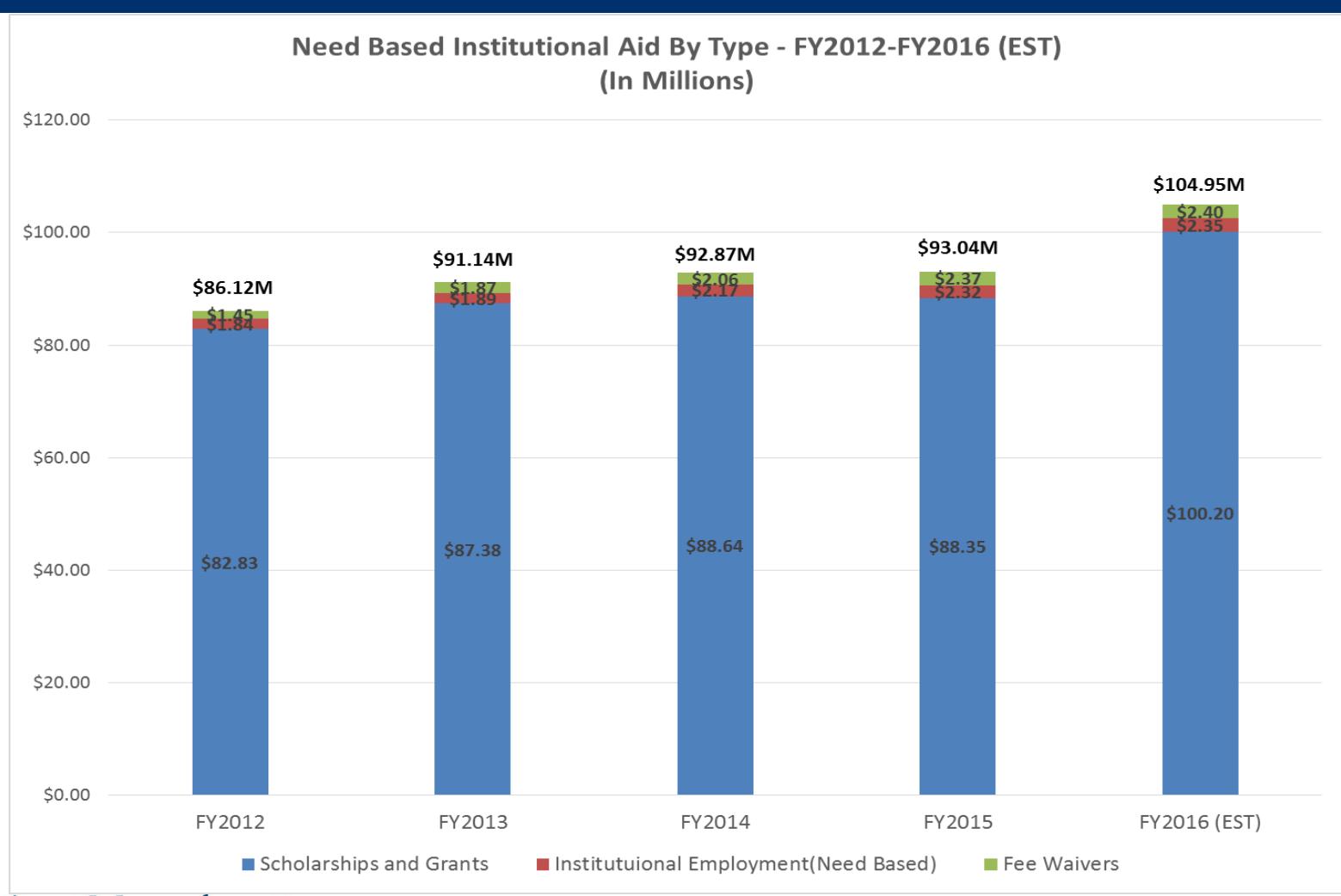
UMass Provides Institutional Need-Based Financial Aid through various programs

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UMass Need-Based Institutional Aid

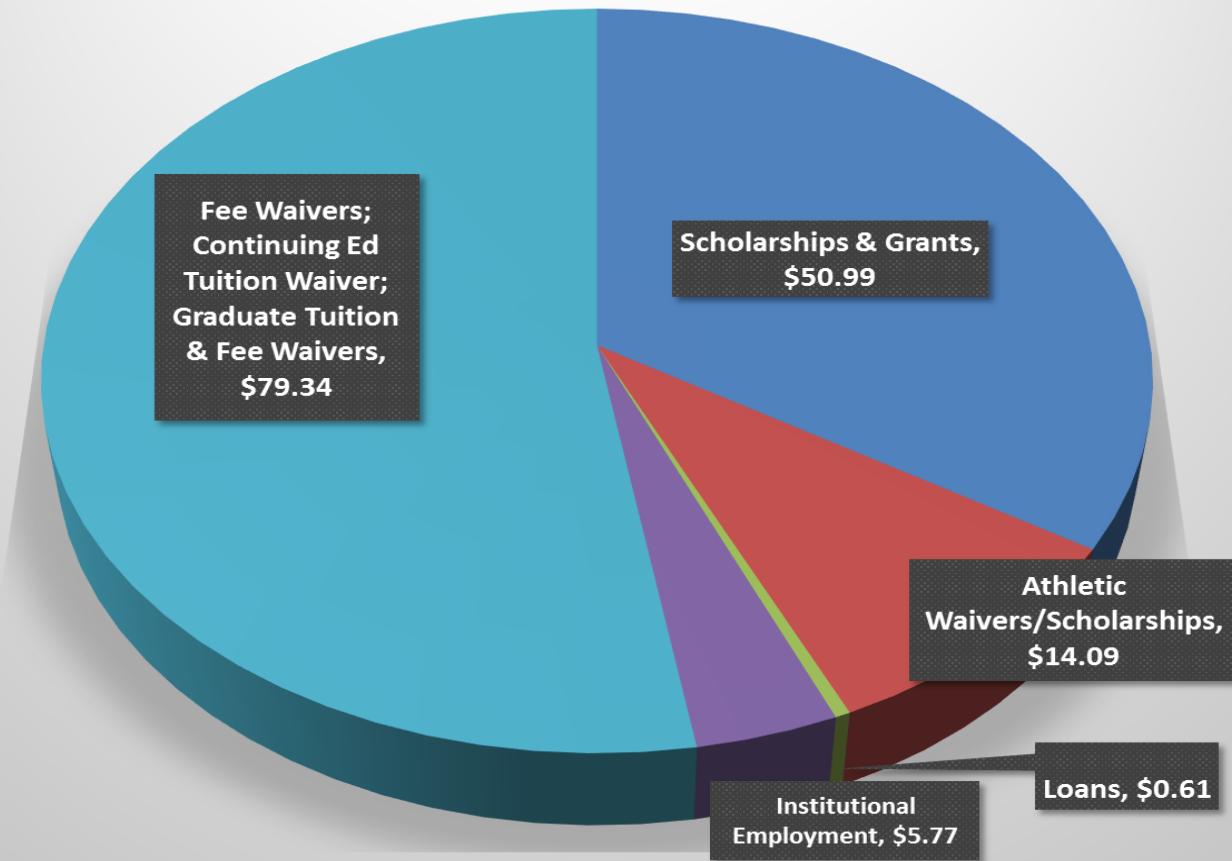
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UMass Provides Institutional Non-Need-Based Financial Aid through various programs

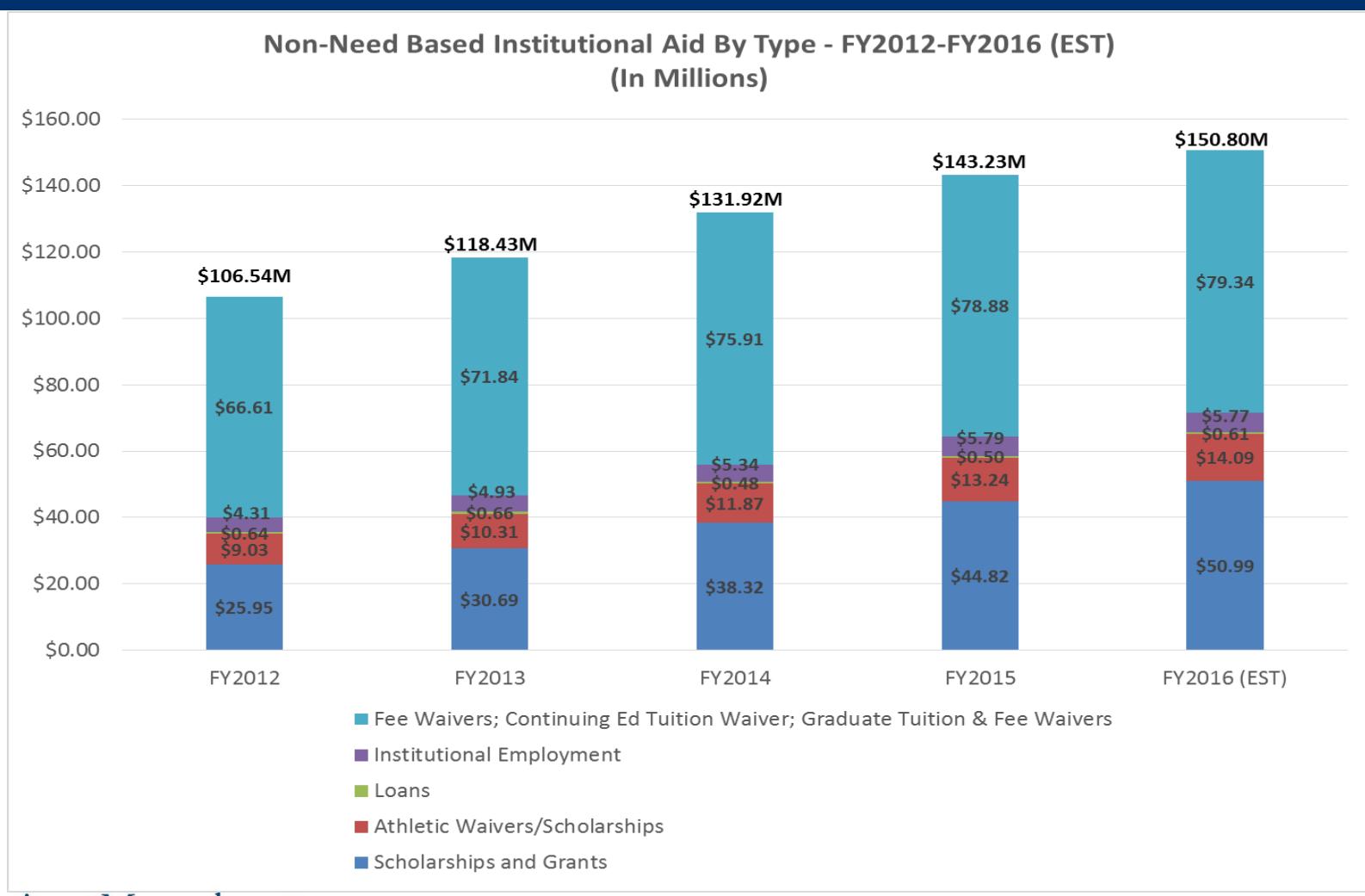
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FY16 Estimate Non Need Based Institutional Aid by Type
Total = \$150.80 Million



UMass Non-Need Based Institutional Aid

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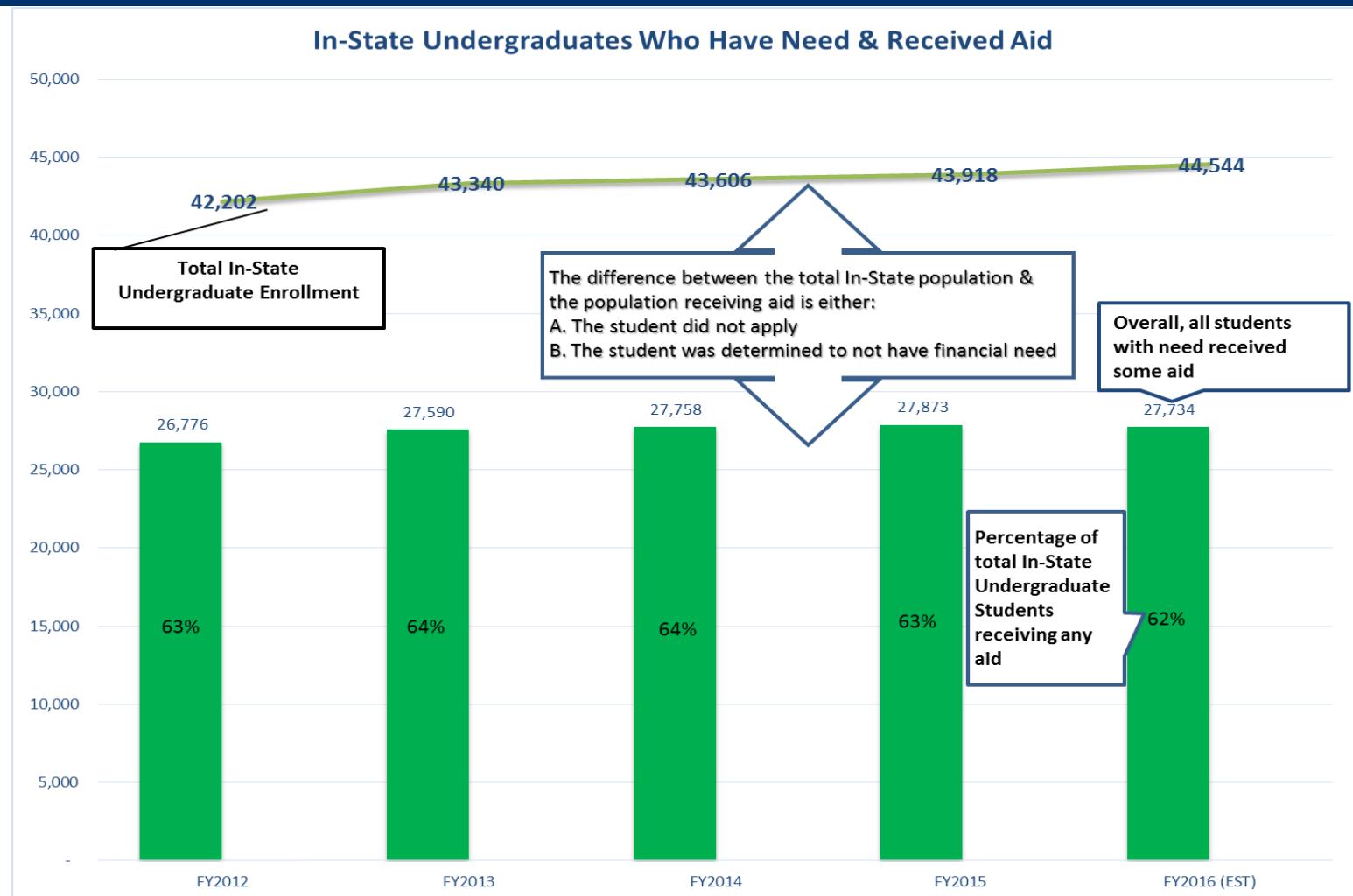
In-State Undergraduates

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- Slides #15-22 provides analysis on the In-State Undergraduate student population.

In-State Undergraduate Need-Based Aid

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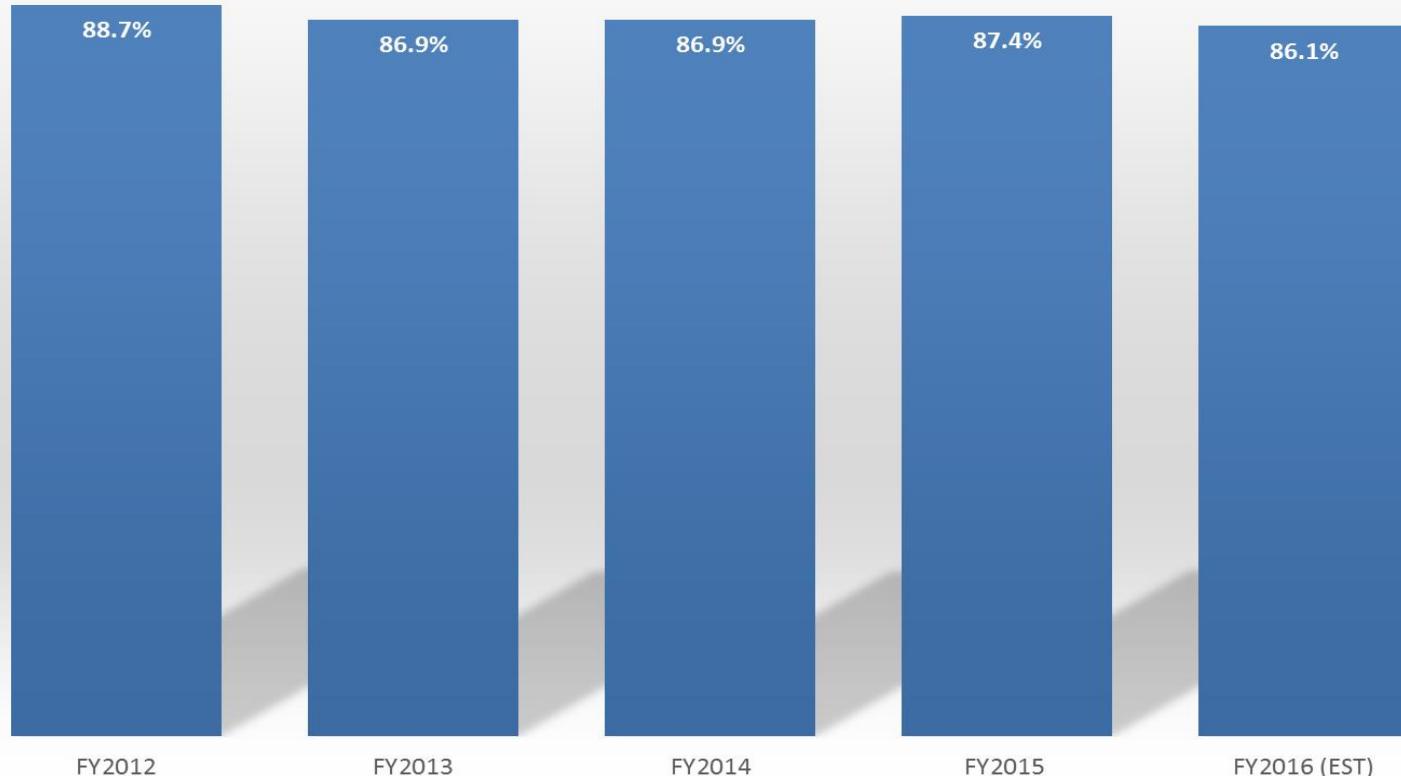
Average Percentage of Student Need Met

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—Need Met: the percentage of need that was met of students who were awarded any need-based aid including grants, scholarships, loans, and work study from all sources.

—Excludes any aid awarded in excess of need and any resources awarded to replace EFC such as parent, unsubsidized, and private loans.

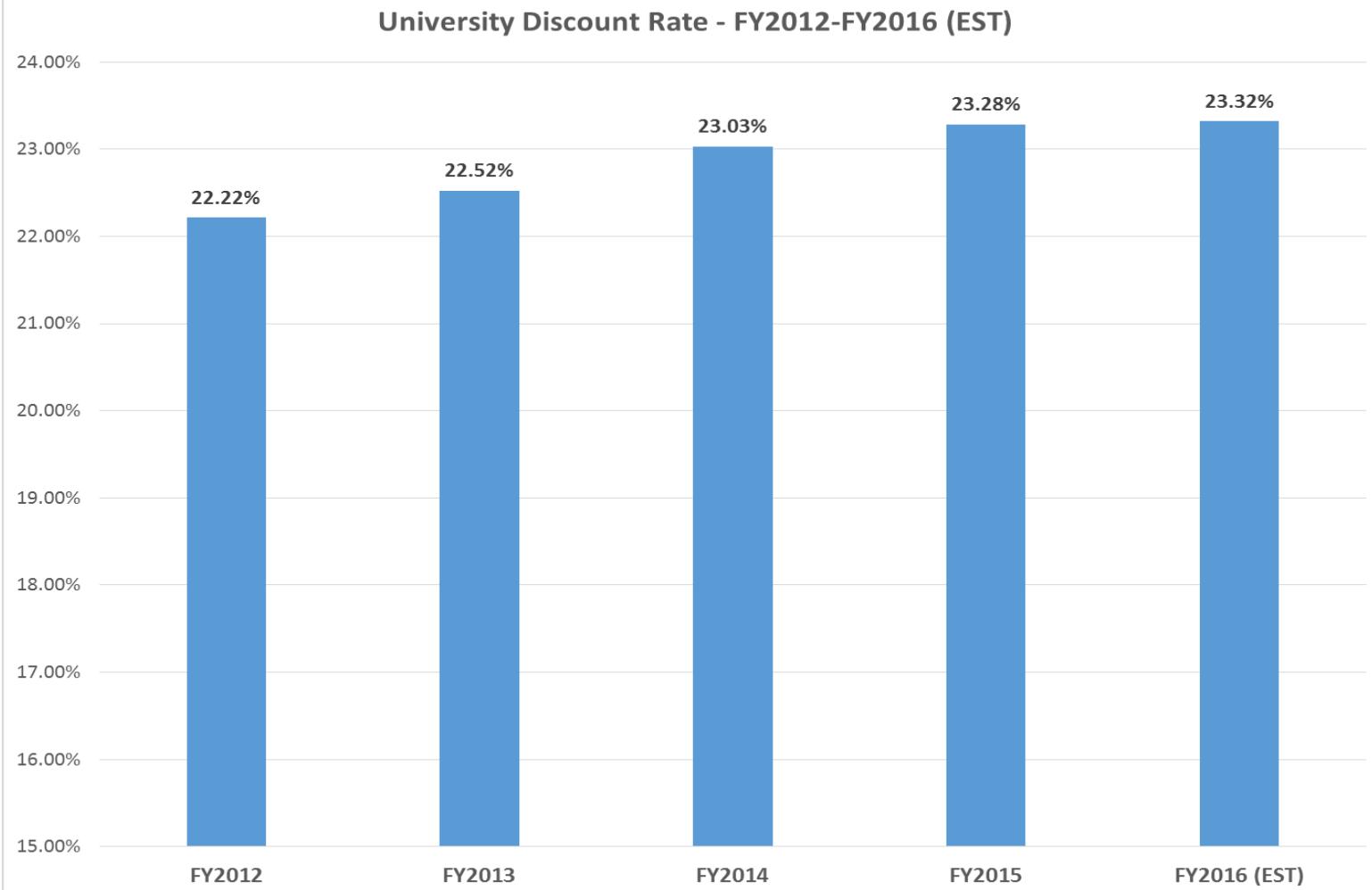
Average Percentage of Student Need Met
In-State Undergraduate Students: FY12 - FY16 estimate



University Discount Rate

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The discount rate is calculated by dividing the Total Institutional Grant Aid by the Gross Tuition & Fees. Total Institutional Grant Aid is the Total UMass Institutional Aid net of any institutional employment and loan aid provided by the University



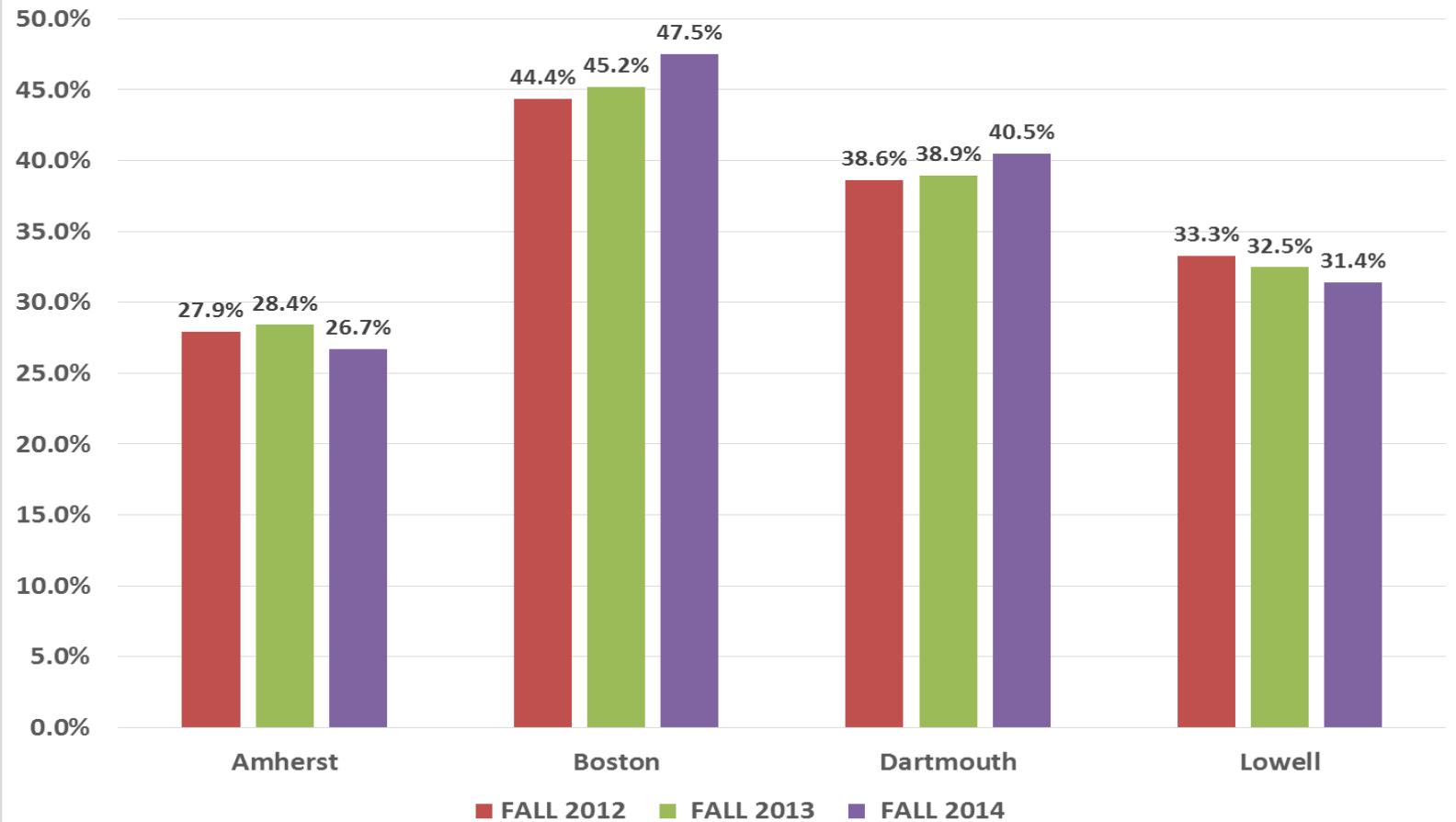
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Percent of In-State Undergraduates Receiving Pell Grants

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Percentage of In-State Undergraduate Receiving Pell Grants
Fall 2012-Fall 2014 Actual



UMass FY15 Actual Financial Aid by Income For In-State Undergraduates with Need

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Federal Income Range	Financial Aid Applicants	Average Federal Income	Average Expected Family Contribution (EFC)	Average Need	Average Financial Aid Package	Average Unmet Need	Average Grant Award	Average Loan Award	Average Work Award
Less than \$30,000	9,845	\$ 13,211	\$ 639	\$ 21,649	\$ 18,478	\$ 3,171	\$ 10,949	\$ 7,967	\$ 2,334
\$30,000 - \$40,000	2,384	\$ 34,928	\$ 2,021	\$ 20,344	\$ 17,424	\$ 2,920	\$ 10,766	\$ 7,443	\$ 2,298
\$40,001 - \$50,000	2,093	\$ 44,858	\$ 2,936	\$ 19,772	\$ 16,954	\$ 2,817	\$ 10,266	\$ 7,355	\$ 2,358
\$50,001 - \$75,000	4,641	\$ 62,163	\$ 5,483	\$ 17,093	\$ 14,849	\$ 2,245	\$ 8,076	\$ 7,383	\$ 2,382
\$75,001 - \$100,000	3,730	\$ 86,942	\$ 10,204	\$ 12,810	\$ 11,231	\$ 1,579	\$ 5,612	\$ 7,249	\$ 2,410
Greater than \$100,000	5,512	\$ 131,862	\$ 15,937	\$ 8,067	\$ 7,233	\$ 834	\$ 3,832	\$ 6,305	\$ 2,427

- ❑ Average Need is determined after the Expected Family Contribution (EFC) of each financial aid applicant is applied to the estimated cost of attendance. The financial aid package may contain as grant aid, loans, and work-study to help defray the cost of attendance for each student. The Unmet Need represents the difference between a student's need and their financial aid package.
- ❑ The Average Grant Award, Average Loan Award, and Average Work Award, shown above right, provides information on the composition of an average financial aid package for the students.

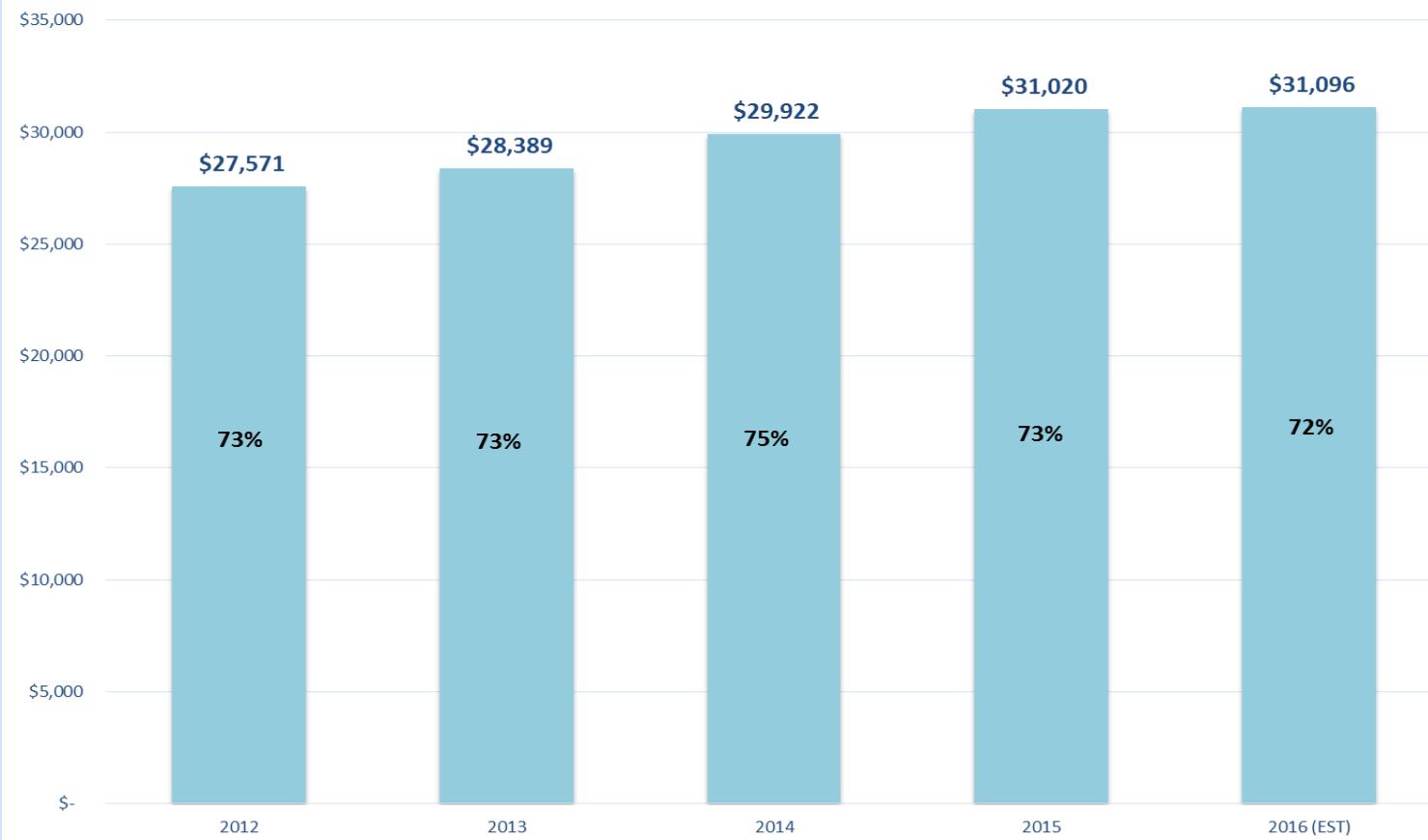
Undergraduate Student Debt

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The dollar amount represents the average amount of debt for a student at graduation for Undergraduate students who started as first-time students and received a bachelor's degree

The percentage, found within the column, represents the percentage of undergraduates graduating with debt

Average Percentage of Undergraduates Graduating with Debt
& Average Debt at Graduation
FY12 -FY16 estimate ALL UNDERGRADUATES



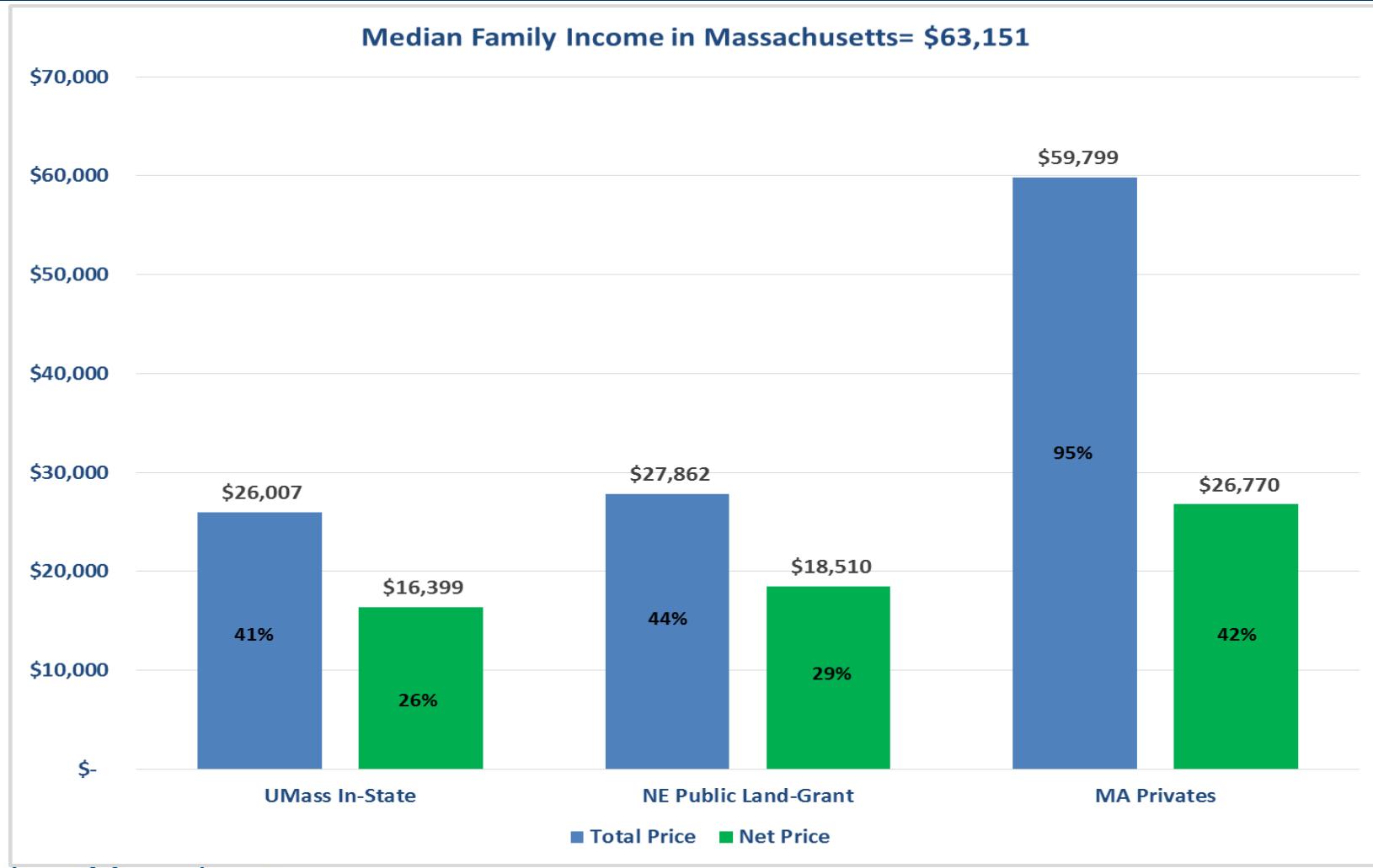
FY 2015 UMass Net Price and Total Price Compared to New England Peers & MA Privates

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—Total Price shows the cost of an in-state undergraduate student living on campus

—Net Price shows the average cost after receiving grant or scholarship aid

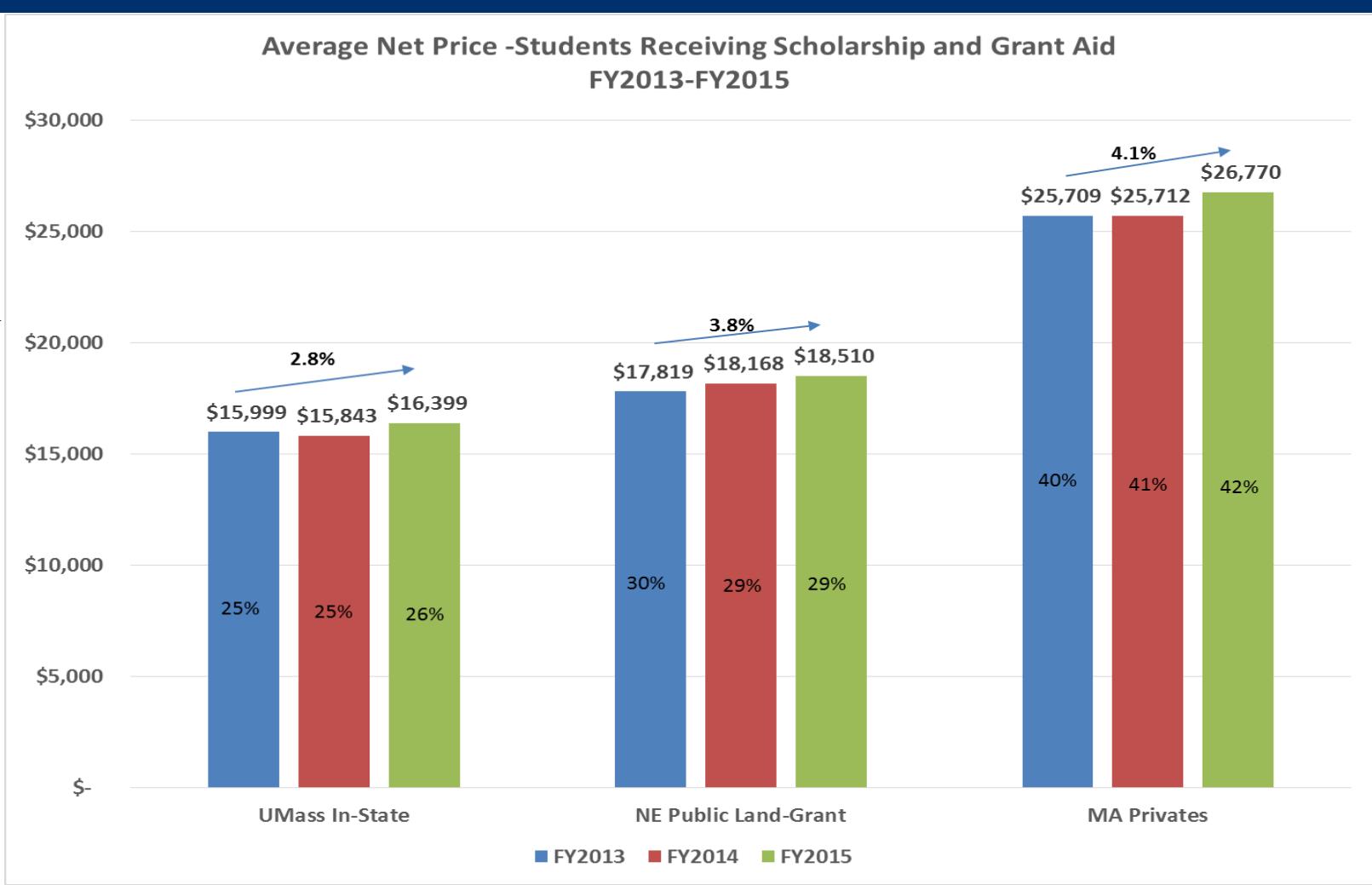
—The percentage, in each bar, indicates the percentage of each metric to the MFI



Average Net Price

-Net Price shows the average cost after receiving grant or scholarship aid

-The percentage, in each bar, indicates the percentage of each metric to the MFI



Financial Aid Literacy

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- **UMass Amherst:** The Amherst campus had two financial literacy events this year styled after the ‘Game of Life’. Students walk through a series of life stations each representing finance issues such as career, salary, taxes, student loan repayments and keep track of income and expenses through a simplified budget sheet. Feedback was very positive with students saying it was an eye opener. The campus is continuing to explore different ways to communicate financial literacy to students.

- **UMass Boston:** The Boston campus offers workshops for students enrolled in student success programs and for other targeted audiences. In conjunction with Academic Support Services and Undergraduate Studies, financial aid staff participate in several annual “Renew Your FAFSA Workshop” days where we assist students with completing the FAFSA. Brochures and website are designed to provide students and families with information they need to make informed decisions about college costs and student loan borrowing.

Financial Aid Literacy

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- **UMass Dartmouth:** Dartmouth participates in a number of on-campus and community outreaches. The Financial Aid Office regularly offers publications and presentations to students at Open Houses, Accepted Students Day, and other events throughout the academic year to better educate our students and families on both financial aid and student loan borrowing. In addition during the month of February, staff across campus wear bright orange shirts advertising our March 1st FAFSA priority date.

- **UMass Lowell:** Lowell provides front-line counseling, student and family presentations, and printed materials structured to include financial planning resources for students and families to build a sustainable financial plan. Outreach activities include financial aid nights, high school day seminars, and College Goal Sunday to educate the community on the financial aid process and how to build a financial plan for college. Members of the financial aid team present basic money management skills to students in many of the first-year seminar courses. The Lowell campus hopes to launch a dedicated website to include a Money Management component which will provide tools and tips on budgeting, spending and credit.

Net Price Calculator

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UMass Amherst



Academic Year: 2015-16

Estimated tuition and fees	\$14,170
+ Estimated room and board charges <small>(Includes rooming accommodations and meals)</small>	\$11,504
+ Estimated cost of books and supplies	\$1,000
+ Estimated other expenses <small>(Personal expenses, transportation, etc.)</small>	\$1,400

Estimated total cost of attendance: \$28,074

- Estimated total grant aid: \$12,189

(Includes both merit and need based grant and scholarship aid from Federal, State, or Local Governments, or the Institution)

Estimated Net Price After Grants and Scholarships: \$15,885

This institution requires that full-time, first-time students live on-campus or in institutionally controlled housing.

Grants and scholarships do not have to be repaid. Some students also qualify for student loans to assist in paying this net price; however, student loans do have to be repaid.

—The Net Price Calculator is a tool available at all institutions. The tool provides students and families an opportunity to plug in their specific financial situation and determine a net price to attend a school after receiving grants and scholarships.

—The scenario outlined in these examples is an 18 year old in-state student living on-campus, who plans to apply for financial aid. The student has no dependents and is unmarried. The student is part of a family of three with one member of the family in college. The family income is in the \$40,000-\$49,999 range.

UCONN

Academic Year: 2014-2015

Estimated tuition and fees	\$12,700
+ Estimated room and board charges <small>(Includes rooming accommodations and meals)</small>	\$12,648
+ Estimated cost of books and supplies	\$850
+ Estimated other expenses <small>(Personal expenses, transportation, etc.)</small>	\$3,050

Estimated total cost of attendance: \$29,248

- Estimated total grant aid: \$8,220

(Includes need based grant and scholarship aid from Federal, State, or Local Governments, or the Institution)

Estimated Net Price After Grants and Scholarships: \$21,028

Grants and scholarships do not have to be repaid. Some students also qualify for Federal Student Loans to assist in paying this net price. Student Loans do have to be repaid. For additional information visit <http://financialaid.uconn.edu/loans>.



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Campus Specific Data

Amherst

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□ FY 15 Average Financial Aid Package (In-State Undergrads with Need):

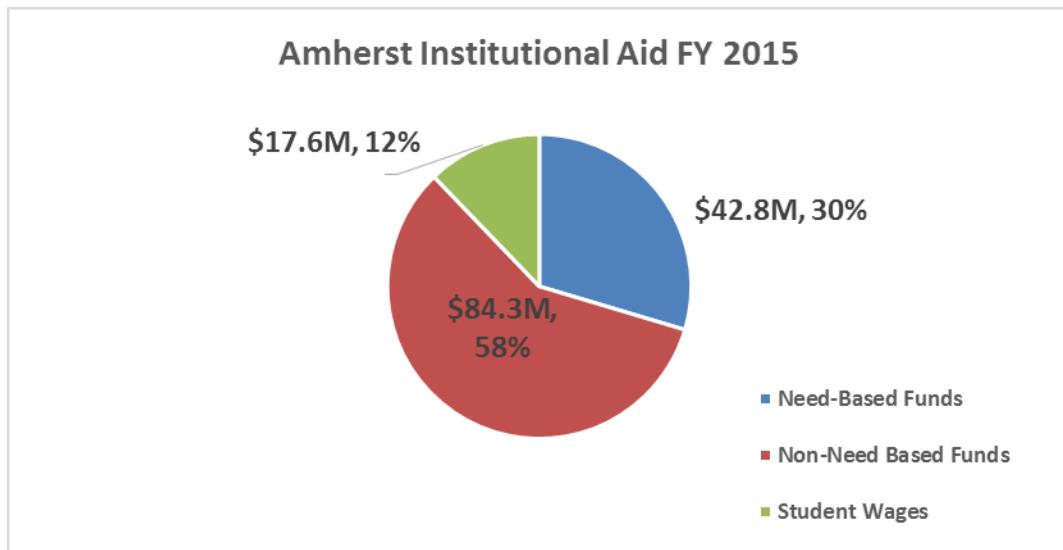
Number of Financial Aid Applicants	Number of Applicants Determined to Have Need & Receive Aid	Average Federal Income	Average Expected Family Contribution (EFC)	Average Need	Average Financial Aid Package	Average Unmet Need	Average Grant Award	Average Loan Award	Average Work Award
10,313	10,313	\$ 73,465	\$ 8,164	\$ 17,974	\$ 14,570	\$ 3,404	\$ 9,733	\$ 7,967	\$ 1,305

—Average Percentage of Need Met:
82.4%

% Graduating
with debt and
debt \$:

2014 -2015 ACTUAL	
70%	
\$ 31,958	

□ Institutional Aid:



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Boston

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□ FY 15 Average Financial Aid Package (In-State Undergrads with Need):

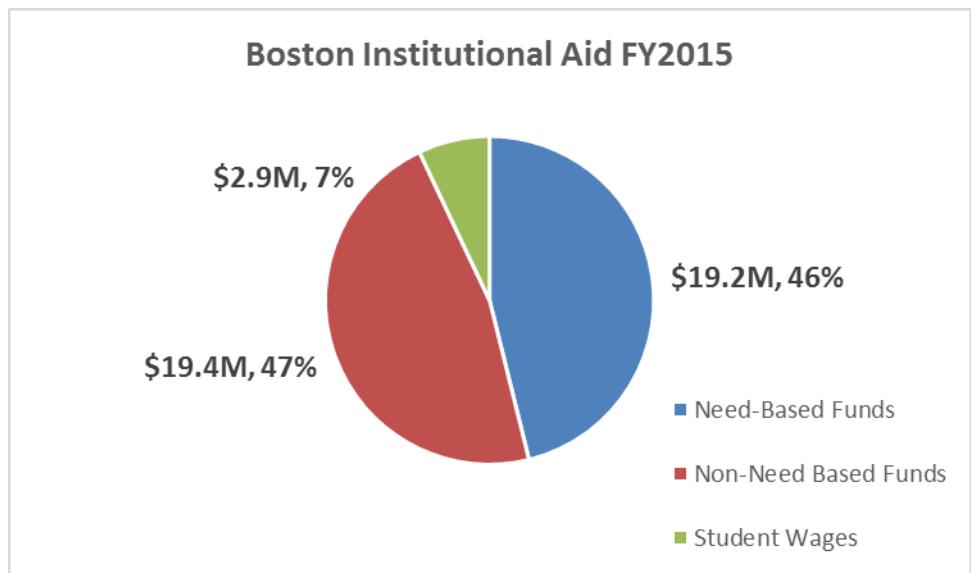
Number of Financial Aid Applicants	Number of Applicants Determined to Have Need & Receive Aid	Average Federal Income	Average Expected Family Contribution (EFC)	Average Need	Average Financial Aid Package	Average Unmet Need	Average Grant Award	Average Loan Award	Average Work Award
7,159	7,159	38,769	3,615	\$ 15,903	\$ 14,092	\$ 1,811	\$ 7,975	\$ 7,011	\$ 3,474

-Average Percentage of Need Met:
90%

% Graduating
with debt and
debt \$:

2014 -2015 ACTUAL	
66%	
\$ 28,368	

□ Institutional Aid:



Dartmouth

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□ FY 15 Average Financial Aid Package (In-State Undergrads with Need):

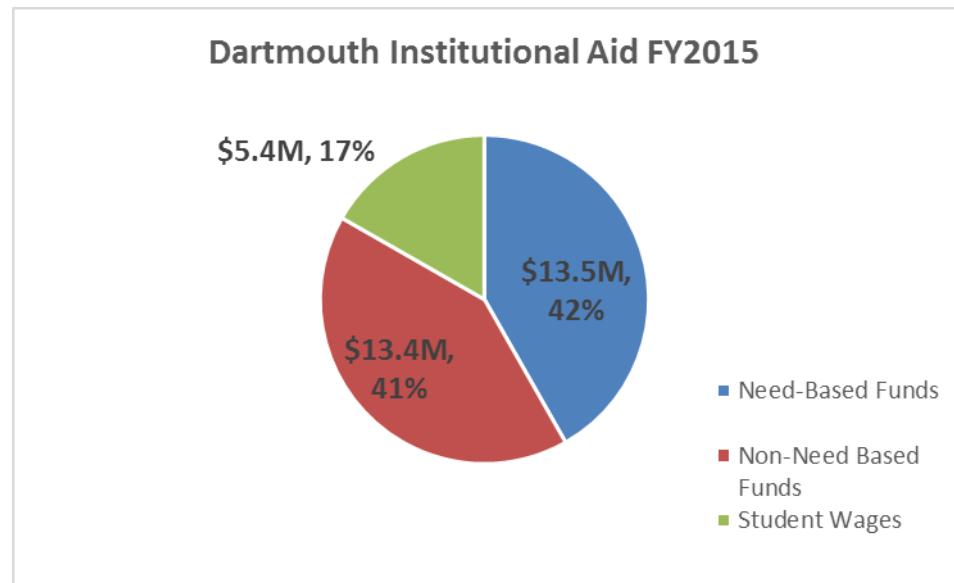
Number of Financial Aid Applicants	Number of Applicants Determined to Have Need & Receive Aid	Average Federal Income	Average Expected Family Contribution (EFC)	Average Need of Recipients	Average Financial Aid Package	Average Unmet Need	Average Grant Award	Average Loan Award	Average Work Award
4,780	4,780	56,903	5,606	\$ 17,352	\$ 15,617	\$ 1,735	\$ 9,022	\$ 7,574	\$ 1,583

-Average Percentage of Need Met:
91%

% Graduating
with debt and
debt \$:

2014 -2015 ACTUAL
84%
\$ 31,926

□ Institutional Aid:



Lowell

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□ FY 15 Average Financial Aid Package (In-State Undergrads with Need):

Number of Financial Aid Applicants	Number of Applicants Determined to Have Need & Receive Aid	Average Federal Income	Average Expected Family Contribution (EFC)	Average Need of Recipients	Average Financial Aid Package	Average Unmet Need	Average Grant Award	Average Loan Award	Average Work Award
5,953	5,953	59,333	6,183	\$ 16,553	\$ 14,319	\$ 2,234	\$ 7,813	\$ 7,712	\$ 3,045

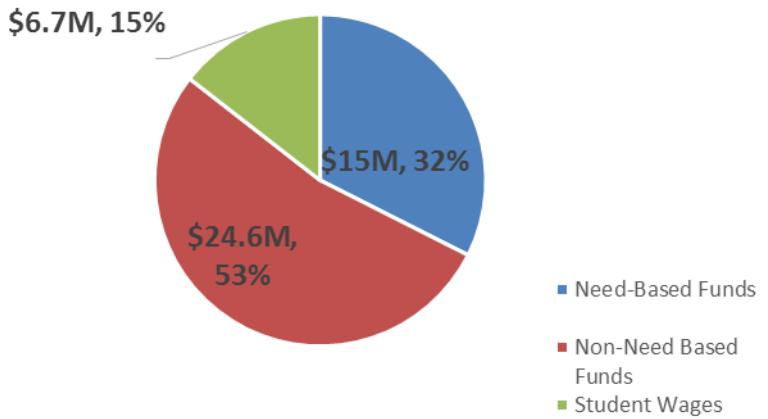
-Average Percentage of Need Met:
90%

% Graduating
with debt and
debt \$:

2014 -2015 ACTUAL
81%
\$ 30,915

□ Institutional Aid:

Lowell Institutional Aid FY2015



-Institutional Aid figures include Undergraduates and Graduate student aid

Medical School

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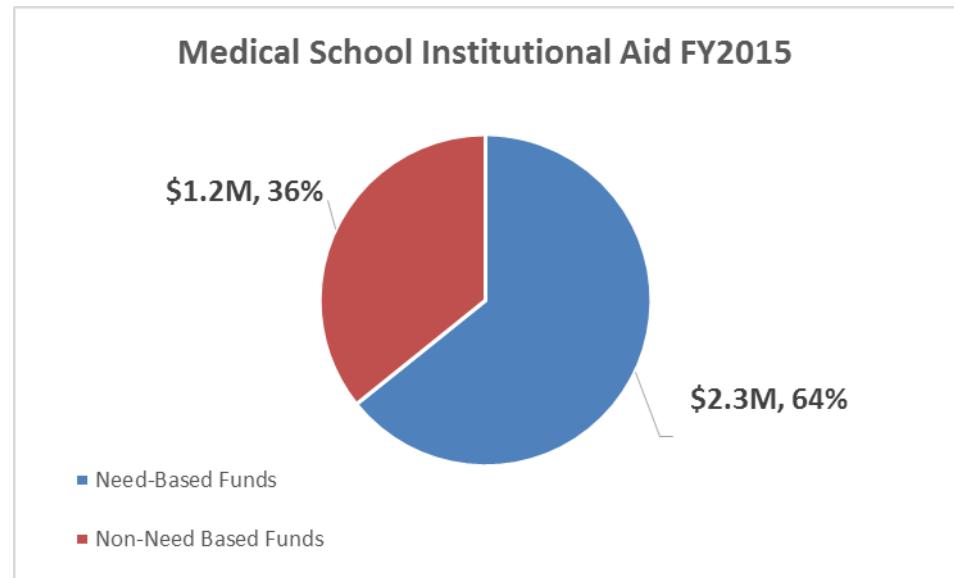
- FY 15 Average Financial Aid Package (In-State Graduates with Need):

Number of Financial Aid Applicants	Number of Applicants Determined to Have Need & Receive Aid	Average Federal Income	Average Expected Family Contribution (EFC)	Average Need of Recipients	Average Financial Aid Package	Average Unmet Need	Average Grant Award	Average Loan Award	Average Work Award
489	489	\$ 12,441	\$ 20,876	\$ 47,856	\$ 39,433	\$ 13,235	\$ 5,462	\$ 33,969	\$ -

- Institutional Aid:

% Graduating with debt and debt \$:

2014 -2015 ACTUAL	
61%	
\$ 115,772	



Important Financial Aid Terms

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- ❑ **Expected Family Contribution(EFC):** an estimate of the amount of money you (and your parents, if you are dependent) could reasonably contribute toward college costs. The EFC is the initial indicator of what types of grants and/or loans you may be eligible for. The information provided on the FAFSA is used by the federal processor to determine an EFC.
- ❑ **Need Based Financial Aid:** is awarded when you have demonstrated financial need. You have financial need when your EFC is less than your estimated cost of attendance.
 - ❑ **Pell Grants:** Awarded to full- and part-time undergraduate students who demonstrate exceptional need and are seeking their first bachelor's degree. Awards are limited to the equivalent of 12 full-time semesters. Final eligibility determination is required.
 - ❑ **MassGrant Program:** A need-based grant funded by appropriations from the Massachusetts Legislature for Massachusetts residents. Eligible undergraduate students must take at least 12 credits each term, be seeking their first bachelor's degree and file the FAFSA by May 1, 2016. Award amounts are determined by the Massachusetts Department of Higher Education.
 - ❑ **University Awards:** Grants, tuition waivers, and scholarships that are funded through state appropriations, annual donor gifts, and other university revenue are awarded to full- and part-time eligible undergraduate students seeking their first bachelor's degree who demonstrate need.
 - ❑ **Work Study:** this federally funded program provides students with funding to obtain part-time employment opportunities both on and off campus. Students typically work 10-15 hours per week and receive a bi-weekly paycheck.
 - ❑ **Federal Direct Subsidized Loans:** A low-interest loan funded by the federal government and available to eligible students enrolled at least half-time who complete the FAFSA. A credit check is not required to receive this loan. Subsidized loans are awarded based on demonstrated need. The government pays the interest while the student is in school.
- ❑ **Non-Need-Based Financial Aid:** is awarded when you have no financial need, i.e. your EFC is greater than the cost of attendance
 - ❑ **University Awards:** Grants, tuition waivers, and scholarships that are funded through state appropriations, annual donor gifts, and other university revenue are awarded to full- and part-time eligible undergraduate students seeking their first bachelor's degree. These awards are based on criteria other than financial need such as assisting students of academic or athletic merit, or other purposes and does not include stipends
 - ❑ **Federal Direct Unsubsidized Loans:** Is a non-need based, low-interest loan funded by the federal government and available to degree-seeking students enrolled at least half-time who complete the FAFSA. A credit check is not required to receive this loan.

Thank You

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