

UNIVERSITY OF MASSACHUSETTS

AMHERST•BOSTON•DARTMOUTH•LOWELL•WORCESTER

**MINUTES OF THE MEETING OF THE
BOARD OF TRUSTEES**

**Wednesday, February 23, 2011; 9:00 a.m.
UMass Lowell Inn and Conference Center
Ballroom, 1st Floor
50 Warren Street
Lowell, Massachusetts**

Trustees Present: Chairman Karam; Vice Chair Thomas; Trustees Collins, DiBiaggio, Dinan, Fox, Furman, Johnston, Lampert, Lawton, Osterhaus-Houle, Peters, Reid, Reville, Santos, Tocco and Woolridge

Trustees Absent: Vice Chair King-Shaw; Trustees Boyle, Braceras and MacAfee

University Administration: President Wilson; General Counsel Heatwole; Chancellors Holub, Motley, MacCormack, Meehan and Collins; Executive Vice President Julian; Senior Vice Presidents Gray and Williams; Vice Presidents Chmura, Connolly and Goodhue; Dr. Udas, CEO, UMassOnline; Mr. MacKenzie, Executive Director, UMass Building Authority; Mr. Douglas, Associate Vice President; President-Elect Caret

Faculty Representatives: Professors Adrion and May, UMass Amherst; Ms. Gibbs, UMass Dartmouth; Professor Carter, UMass Lowell; Dr. Weinstein, UMass Worcester

Chairman Karam convened the meeting at 9:05 a.m. and gave the **Chair's Report**. He welcomed everyone to UMass Lowell and to the Inn and Conference Center – a facility that is symbolic of all the progress and innovation we are seeing on this campus as a result of Chancellor Meehan's leadership and symbolic of the University's commitment to and partnership with this great city.

The Chancellor has the campus on the move, and we are very fortunate to have his vision, his commitment and his leadership. He thanked Chancellor Meehan for welcoming the Board to UMass Lowell and for the outstanding presentation we received this morning at breakfast.

Chairman Karam noted that the Governor has asked that he serve as Chairman of the Board. During this time of transition, he is happy to call upon his years of service on the Board to provide a measure of stability and continuity. This is a time of great challenge, particularly on the fiscal side, and will do whatever he can to help guide us through this moment and put us on a better financial footing.

We will have a report from the Governance Committee and the Committee will recommend that Trustee Thomas assume the Vice Chairmanship that is now vacated as a result of having

been appointed to the Chairmanship. Henry Thomas will join Ruben King-Shaw, who also serves as Vice Chairman.

Chairman Karam announced that he has appointed Trustee Woolridge to the chairmanship of the Administration and Finance Committee. He acknowledged his appreciation to Henry and Victor for stepping forward to take on these new responsibilities. They will be filling critical leadership roles as we seek to take on serious financial challenges and deal with the full array of issues that come before us. Our great challenge is to address our serious financial issues, all the while being responsive to increased student demand and maintaining the level of quality we need to provide to serve our students and serve the Commonwealth.

Chairman Karam introduced President-elect, Robert Caret, who was nice enough to come up from Maryland so he could be with us as we deal with these important issues. Dr. Caret is still serving as President at Towson University and is finding himself at a stage where UMass is tugging at him and seeking more and more of his time while Towson is trying to hold on and retain his leadership and guidance. Dr. Caret has many demands on him at the moment, and we appreciate his re-arranging his schedule to be with us.

In President Wilson, we have a great President who is stepping aside, and anyone who has met him knows that Bob Caret is going to be a great new leader. He brings the experience gained and lessons learned from two highly successful university presidencies; he brings blue-chip academic credentials, and energy, passion and vision. He is going to do great things for the University of Massachusetts. Chairman Karam then asked President-elect Caret to offer a few words.

Dr. Caret addressed the Board and thanked them for their vote of confidence. He also acknowledged the staff, Chancellors and President Wilson and stated his intention to visit the campuses sometime in May.

There was then a round of applause.

President Jack Wilson continues to lead us and continues to achieve at the highest level. In recent weeks, President Wilson has announced the University's great success in breaking the \$500 million mark in sponsored research and has noted the University's strong performance in directing grant-aid to its students. A 267 percent increase in grant aid on his watch.

President Wilson is going to have an exciting announcement with respect to the University's endowment. Later in the meeting, the Board is going to be asked to bestow the title "President Emeritus" upon President Wilson and will be asked to confer "Distinguished Professor" status upon him as he looks to his new academic role here at UMass Lowell. These are honors well deserved, as Jack Wilson has put his heart and soul into his presidency and the results are on display for all to see. He has moved this University forward in so many key areas and students past, present and future have benefitted and will benefit from his astute leadership and the University of Massachusetts and the Commonwealth of Massachusetts are indebted to him.

Chairman Karam continued his report by discussing the process of reviewing the University's key leaders and announced that Chancellor Holub's performance review is getting underway. Trustees Furman, Johnston and Thomas have agreed to serve on the review Committee and thanked them for stepping forward and looked forward to the results of the review being brought to the Board at a later date. President Wilson in his report will comment on Chancellor MacCormack's recent review and the very positive report she received.

President Wilson and Senior Vice President Gray are going to speak about the budget situation; clearly we all have our work cut out as we look ahead to the upcoming fiscal year. As a result of the loss of federal stimulus funds and because we are looking at a second year of collectively bargained wage increases that were approved by the state last year, we are looking at a funding gap in excess of \$50 million in Fiscal Year 2012. We are going to advocate for more funding as the budget moves through the Legislature but we are also going to have to sharpen our pencils and continue to reduce expenses wherever possible.

Chairman Karam then asked for the **Approval of the Minutes of the Previous Meeting of the Board.**

It was moved, seconded and

VOTED: To approve the minutes of the December 8, 2010 and January 13, 2011 meetings of the Board.

The next item was the **President's Report.** President Wilson first thanked Chancellor Meehan and his staff and the entire UMass Lowell community for the welcome received and noted that over the past eight years, he has discussed the University's important role in fostering the social and economic growth of cities and towns across the Commonwealth. Nowhere are the University's strong community partnerships more apparent than here in Lowell.

One recent example of this is the recent purchase of the former St. Joseph's Hospital, an underutilized property located between UMass Lowell's North, South and East campuses. The site consists of six buildings totaling nearly 300,000 square feet and two parking lots. UMass Lowell will invest to rehabilitate the property and will begin occupying it as soon as possible. The facility will have a number of important uses for the campus and in a larger sense, represents a major step toward achieving Chancellor Meehan's dream of knitting the existing campuses into one vibrant, cohesive academic unit.

Referring to the purchase, Lowell City Manager Bernie Lynch was quoted as saying: "UMass Lowell has demonstrated its commitment to quality redevelopment that benefits not only the University and its students, but the entire community." This is impressive praise from a distinguished local government leader.

Several other facts worth noting:

- UMass Lowell's increase in its graduation rate – 8 percent over six years – was the highest for any public research university in New England, according to data compiled by *The Chronicle of Higher Education*.

- The Downtown Initiative Report, released by the Lowell Plan Inc. and UMass Lowell, underscores the University's role in creating a thriving downtown that enhances student and faculty recruitment and retention, attracts private investment, expands the economy and creates jobs in the city. UMass Lowell students, faculty and staff provide approximately \$10 million dollars in annual spending in Lowell as a stimulus to the city's downtown economy. The building where we sit this morning is an important part of that effort.
- New buildings are in the works at the Lowell campus. A topping-off ceremony for the Emerging Technologies and Innovation Center will occur in late March. The groundbreaking for the Health and Social Sciences Building on South campus is planned for April.
- UMass Lowell was well represented when the stars of the recording industry gathered for the recent Grammy Awards. UMass Lowell graduate Mark Donahue took home two Grammys for sound engineering and Adam Ayan saw a Keith Urban CD he worked on snag a Grammy. This is an impressive one-night haul and indicative of the world-class quality of UMass Lowell's Sound Recording Technology program.

President Wilson congratulated Chancellor Meehan and his team here at UMass Lowell on these fine accomplishments.

President Wilson continued his report and noted the last time the Board came together it was to consider the Presidential Search finalists. He offered special thanks to the Chair and Vice Chair of the Search Committee—Jim Karam and Henry Thomas—for conducting a thorough, transparent, and successful national search and thanked all of the Board members who served on the Committee. We had a tremendous group of candidates and finalists. He stated it was his honor and pleasure to welcome that new leader, Robert Caret, to today's meeting. Bob has the commitment and experience and will provide the vision and leadership needed to move this University forward.

President Wilson reported that research expenditures across all five campuses in Fiscal Year 2010 surpassed \$500 million dollars. This is the first time we have broken the \$500 million dollar mark. Research spending increased by \$47 million dollars, rising from \$489 million in Fiscal Year 2009 to \$536 million dollars in Fiscal Year 2010.

Cumulatively, this is a 65 percent increase from 2003 when research spending was \$324 million dollars.

On a related note, the University earned \$41 million dollars in licensing revenue in Fiscal year 2010 and a national survey by the Association of University Technology Managers shows UMass ranks #8 in this area among US universities.

The Advancement Committee also has good news to share regarding the University's endowment. As of the end of December 2010, the UMass Endowment surpassed the \$500,000,000 dollar mark for the first time. It now stands at \$506 million dollars. This is a 246

percent or \$360 million dollar increase from 2003 when our endowment stood at \$146 million dollars.

Another area of strong growth is the record commitment we are making to institutional financial aid. This year we are committing \$130 million dollars to grant aid for our students. This is a 267 percent increase from 2003, when the University's institutional financial aid support was \$36 million dollars.

This year 25,681 students or 61 percent of the University's in-state undergraduate students are receiving need-based financial aid. This means that we are meeting 90 percent of the demonstrated financial need of the University's in-state students—the largest percentage for any New England public university. Our success in this critical area is a testament to the vision and determination of the Chancellors and to the Board's strong commitment.

The state continues to struggle with the budget challenges. Governor Patrick is doing his best to help with the FY2012 budget proposal; we must do better as the budget makes its way through the House and Senate.

President Wilson announced that Chancellor MacCormack's performance review has been completed, and, as you would expect, she has generated and earned stellar reviews. The Chancellor's astute management, her vision for the campus, her commitment to the South Coast and to the Commonwealth were noted and appreciated. He expressed his appreciation to Chancellor MacCormack and also thanked Trustee Furman, who Chaired the review, and Trustee DiBiaggio for serving on the Committee. The performance reviews are important and illustrate what we know: that we have a tremendous team of Chancellors.

President Wilson acknowledged two people that have served the University with great distinction, Auditor Bob Harrison and UMass Amherst Vice Chancellor Joyce Hatch. Both have served the University for many years and both have tried to stretch and protect every dollar and have had an unwavering commitment to students and our academic enterprise. They will be missed.

There was then a round of applause.

The full agenda today, reflects on the University's continued commitment to quality and our forward progress in key areas. This is a world-class University and President Wilson stated he is proud of its continued growth and success.

The next item was the **Secretary's Report**. Trustee Reville first stated his appreciation for President Wilson's leadership and energy and thanked Dr. Caret and mentioned his upcoming trip with the Governor. He also thanked Chancellor Meehan for hosting today's meeting.

Trustee Reville reported on the budget situation and stated that education is a top priority of the Governor. We are proud of the efforts put forward and are currently focusing on health care costs which will have an impact on the budget.

We continue to focus on several goals including early literacy and improving the quality of all levels of education. Combating youth violence is also a priority as well as the need to bridge achievement gaps and college and career readiness.

Trustee Reville also reported on the six Readiness Centers, professional development and the focus on early childhood through higher education something we need to continue to focus on.

Under the **Student Trustee Report**, Trustee Reid welcomed everyone to the Lowell campus and reported on all of the improvements made to the campus recently including the purchase of St. Joseph's Hospital. There is now more student housing linking the three campuses. The Innovation Center and the improvements made to the Tsongas Arena have also improved campus life.

In his four years on the Lowell Campus, Trustee Reid has seen the efforts to involve students in student government and student organizations and noted that students are now staying on campus on weekends to participate in campus-oriented events.

Chairman Karam thanked Trustee Reid and all of the Student Trustees for their work and dedication to the University and the Board.

Senior Vice President Gray then gave a Power Point Presentation: an **Update on Financial Planning**. Some of the highlights included:

- The Collective Bargaining Process: the Governor sets the parameters, UMass negotiates contracts, the Governor approves the contracts and the Legislature appropriates the funds.
- In October, 2010 the Legislature funded the first year (\$5.5 million) of the contracts; the FY12 funding request included a request for second year funding of contracts.
- Financial Planning and House 1: House 1 Budget nearly identical to assumptions used in financial planning exercises: the lost of stimulus funds (\$37.8 million) and the no funding for the second year of the collective bargaining contracts will result in a gap in state support of \$54.5 million.
- Estimated FY12 Fee Revenue from a 3% increase of \$16.5 million to a 14% increase of \$60.6 million.
- Next steps in Financial Planning: House budget will be released in April; Reform efforts include the Efficiency Task Force led by Trustee Furman that is looking at procurement and information Technology Services. The Operating Budget and Fee Proposals will come before the Board at the June meeting.

Chairman Karam had a question about the collective bargaining contracts, if they are not funded, are we obligated to honor them? Senior Vice President Gray answered that we are; General Counsel has looked at this issue.

Trustee Tocco inquired about campus budget cuts and stated that the University must avoid mediocrity and asked that a presentation of different budget scenarios be presented at the next meeting.

The next item on the agenda was the **Report of the Committee on Academic and Student Affairs**. Trustee Thomas, Chair of the Committee reported that the Committee had met on February 9.

The first action item was the **Appointment of Professor John Donoghue as Distinguished Professor, Department of Physics, UMass Amherst**. Provost Staros commented on Professor Donoghue's qualifications for the position.

It was moved, seconded and

VOTED: To concur with the President in the appointment of Professor John Donoghue as Distinguished Professor, Department of Physics at the University of Massachusetts Amherst. (Doc. T11-009)

The next six action items were **Approval of New Programs**. Given the large number of new program approvals, the Provosts provided context for each program, discussing campus academic long-term planning. There was a great deal of discussion regarding the resource implications of approving new programs.

Provost Staros presented the **Master's in Sustainability Sciences, UMass Amherst**. He noted that over the last 20 years, the campus has modified or eliminated as many programs as have been added. The campus is doing a review of master's programs. Master's programs are for many careers the appropriate threshold degree. In some cases, blending already existing BA and MA degrees provide an advantage in getting students ahead. This particular master's degree is in response to the market place. This degree utilizes graduate level courses already being given but recombines them into a new degree. It is expected that this will be revenue positive.

It was moved, seconded and

VOTED: To approve the MS in Sustainability Science at the University of Massachusetts Amherst as contained in Doc. T11-015.

The next item was **Approval of the PhD in Counseling and School Psychology, UMass Boston**. Provost Langley said that this program needs to be seen in the context of two changes, the first being changes within the College of Education and Human Development and the second the strategic long-term planning of the campus. He also said we do not see doctoral programs only as a cost but as an investment. A research University produces new knowledge.

It was moved, seconded and

VOTED: To approve the PhD in Counseling and School Psychology at the University of Massachusetts Boston as contained in Doc. T11-008.

The next item was **Approval of the Doctor of Nursing Practice, UMass Dartmouth.** Provost Garro reported that the DNP is part of the strategic planning of the campus. Part of the vision is to grow selected doctoral programs in areas of faculty strength and regional/national needs. This program also addresses the change in certification requirement for nurses. The Dartmouth campus is the last of the UMass campuses to bring forth a DNP. It will be replacing the master's advanced practice degree and will be required for certification in 2016.

It was moved, seconded and

VOTED: To approve the Doctor of Nursing Practice at the University of Massachusetts Dartmouth as contained in Doc. T11-007.

Provost Abdelal presented the context for three new Programs on the Lowell campus, **PhD in Criminal Justice and Criminology, BA in Peace and Conflict Studies and MA in Peace and Conflict Studies** and stated that the campus is focused on increasing revenues. When we look at new programs we think about which ones we can afford. We don't bring programs forward unless we are clear that we have capability to provide for the programs. The PhD in Criminal Justice and Criminology is an interdisciplinary degree that builds on already existing strong undergraduate and master's programs. The BA/MA in Peace and Conflict Studies is a four plus one program. We expect it to be a revenue generator. It is an interdisciplinary degree and has been developed in conjunction with Haifa University.

It was then, moved, seconded and

VOTED: To approve the PhD in Criminal Justice and Criminology at the University of Massachusetts Lowell as contained in Doc. T11-014.

And,

VOTED: To approve the BA in Peace and Conflict Studies at the University of Massachusetts Lowell as contained in Doc. T11-006.

And further,

VOTED: To approve the MA in Peace and Conflict Studies at the University of Massachusetts Lowell as contained in Doc. T11-020.

The next item on the agenda was the **Report of the Committee on Administration and Finance.** Trustee Woolridge, Chair of the Committee reported that the Committee had met on February 14th. The University continues to make progress against an economic backdrop that persistently confuses and disappoints. Previous signals of resurgent state economic growth have been replaced by much more tepid indicators. The unemployment picture, while improving here

and elsewhere across the United States is not gaining strength rapidly enough to inspire confidence.

President Wilson had indicated in his Report that the University is making headway despite a fragile economy. Both enrollment and applications continue to trend upward, a testimony to the University's strong reception and growing. Research expenditures in FY10 easily surpassed the \$500 million mark for the first time and are up over \$200 million in just six years. The President cited the strong and growing commitment of this University to student access and affordability, noting that institutional aid dollars will surpass \$130 million this fiscal year, an increase of more than 19% over the prior year. On a more sobering note, President Wilson raised serious questions about our ability to continue on the strong trajectory in light of declining state support. The Governor's House 1 Budget for FY12 would create a substantial \$54.5 million funding gap for the University.

In his report, Senior Vice President David Gray expanded on the funding challenges the University faces in FY12. The Governor's Budget does not provide for funding for the second year of our collective bargaining agreements, creating a \$16.7 million budgetary hole. When combined with the loss of Federal stimulus funding, which the state is not picking up, the funding gap swells to a projected \$54.5 million. Mr. Gray reminded the Committee that the Governor's Budget is just the first step in a months-long process and that the Board will need to consider its budgetary options, including a fee increase, at the June meeting.

The UMass Building Authority Executive Director David MacKenzie provided the Committee with a status report. The Building Authority is extremely busy with nearly \$1.1 billion in projects being pursued. To help the University drive its aggressive research agenda, over \$750 million of this total is directed to research-related building projects.

Senior Vice President Gray provided an update on the work of the Efficiency Task Force on behalf of Trustee Furman. On the purchasing front, a final report with recommendations from Accenture is imminent. With respect to IT services, three finalist consulting groups were interviewed and a selection is due shortly. The consulting engagement is expected to produce a report with recommendations by the end of the fiscal year.

Chancellor Jean MacCormack updated the Committee on the status of the financial plan for the University of Massachusetts School of Law – Dartmouth. Enrollments for the class that entered in the fall of 2010 were substantially above projections. This translated into tuition and fee revenues that were likewise well above the original financial plan. These gains will facilitate the Law School's efforts and timetable for achieving ABA accreditation.

Associate Vice President Brian Douglas provided the Committee with the annual report on student financial aid. The University continues its strong and growing commitment to financial aid and to assuring access to a high quality education. In most key measures of affordability, UMass is comfortably ahead of its regional public university peers.

The Committee then took up four action items, all related to Affirmative Action and improving the human relations climate on our campuses. Consideration of these items was greatly facilitated by a panel dialogue with our campus Affirmative Action Officers regarding

the fostering of more inclusive and diverse campus communities. The panel was led by Mark Preble, Associate Director for University Human Resources.

The first item was **Approval of the Affirmative Action Plans.**

It was moved, seconded and

VOTED: To accept the Affirmative Action Plans for 2010-2011, as contained in Doc. T11-024.

The next item was **Revisions to the Statement of Affirmative Action and Equal Opportunity.**

It was moved, seconded and

VOTED: To approve the revised Statement of Affirmative Action and Equal Opportunity as contained in Doc. T92-034, as amended.

The next item was **Revisions to the Resolution in Support of Pluralism.**

It was moved, seconded and

VOTED: To approve the revised Resolution in Support of Pluralism as contained in Doc. T92-035, as amended.

The next item was **Revisions to the Policy Against Intolerance.**

It was moved, seconded and

VOTED: To approve the revised Policy Against Intolerance as contained in Doc. T92-036, as amended.

The next item was the **Report of the Audit Committee.** Trustee Furman, Chair of the Committee reported that the Committee had met on February 14th. The Committee was first updated on the Request for Proposal process to select the independent external audit firm for FY 2011 – 2015, as the current contract concluded with PricewaterhouseCoopers. A plan was developed and shared with the Chair and Vice Chair prior to the RFP being released to CPA firms a couple weeks ago. For the first time related entities such as the UMass Foundation, the Building Authority, and the Worcester City Campus Corporation and sub-units are included in the bid requirements. An evaluation team is in place to handle bidder questions, of which many are expected, and to do the evaluation of all bids received. All or some of the bidders will be invited to make a presentation to a well represented group, including Trustees Furman and Woolridge, Senior Vice President Gray, representatives of the Audit entities, and each campus Controller. Our goal is to come to an agreement on awarding a multi-year contract by mid-April.

We also expect that the Committee will make a formal vote on the appointment at our June 1st meeting and that the Audit firm will attend to present their FY 2011 services plan. Mr. Harrison also noted that if other Trustees wished to join the presentations to please contact him.

The Committee next heard a summary about the emailed and mailed information that went to many regarding Internal Audit seeking input and thoughts on the project to update the Long-Range Audit Plan. All comments and ideas are important to the decision process as to where to devote current audit resources. Mr. Harrison noted that he has a planned target of the Committee receiving an updated audit plan for the June 1st meeting but that will be dependent on management changes within the department.

The Committee also received several informational items not requiring action. They included notification from Mr. Harrison, as required by Charter, that the department was also handling requests for proposals for audit work at the Amherst NCAA Program and the Boston radio station; a briefing on an internal memorandum dealing with Internal Audit's periodic reviews of situations where employees receive post termination salary payments in excess of the normal and expected payroll cycle; and, a final determination letter for a United States Department of Education Compliance Review at Amherst, with excellent results.

Referencing other system-wide audit activity, it was reported that all miscellaneous federal audit agency reviews were closed, and that three State Auditor's Office Information Technology audits remain in process, with the Internal Audit department actively involved in these reviews.

The Committee also heard an update as to the five campus study of Information Technology Controls performed by Senior IT Auditor Sarazen, noting that he is now working at the Medical School, this being the final campus in the review plan.

Audit Manager Brian McCormick was introduced to discuss the upcoming Chief Executive Officer reviews for calendar year 2010 activity. He highlighted the plan to review business expenditures and contractual fringe benefit reporting, and noted that a much streamlined process is in place for this year and should reduce time and resources needed. Reports for all Chancellors and the President are targeted to meet the June 1st Committee meeting.

The Committee next heard details on completed audit reports by Mr. Harrison and Senior Auditor Chris Galica.

The first report was the Time and Labor Follow-up at Amherst; it was noted that this concludes time reporting reviews and follow-ups at all five campuses and the central offices. Mr. Harrison pointed out that Vice Chancellor Hatch offered input to the time and labor audit and specifically asked that several departments be included in our sample testing. Ms. Galica stated she had a good working experience with campus Human Resource and Payroll personnel, and the many departmental staff and timekeepers. Her focus was on the decentralized timekeeping systems and noted that the campus is moving from manual approvals to self-service electronic workflow approvals. Management responded with good action plans to audit observations and recommendations in the areas of policy and communication of guidance to

timekeepers, faculty and staff; telecommuting; and a phased approach to self-service implementation.

The Committee was then fully briefed as to the regulatory required audits of the Division I athletic programs at Amherst and Lowell, and the Radio Stations WFCR-FM at Amherst and WUMB-FM at Boston. All of these contracted audits went smoothly, there were no reportable issues or concerns that were brought to the Committees attention and for the certified financial statements of the radio stations, and they received unqualified opinions.

Trustee Furman then thanked Mr. Harrison for everything he has done and his willingness to be available as he retires from the University. Chairman Karam thanked Mr. Harrison as well.

It was then moved, seconded and

VOTED: To accept the following Audit Reports:

1. Time and Labor Follow-Up Report, UMass Amherst (Doc. T11-001)
2. Intercollegiate Athletic Programs, UMass Amherst (Doc. T11-002)
3. Intercollegiate Athletic Programs, UMass Lowell (Doc. T11-003)
4. Radio Station WUMB-FM (Doc. T11-004)
5. Radio Station, WFCR-FM and WFCR Foundation (Doc. T11-005)

The next item was the **Report of the Advancement Committee**. Trustee Lawton, Chair of the Committee reported that the Committee had met on February 9. The campuses reported significant progress in fundraising toward their combined goal of \$100,300,000. The fundraising total for each of the campuses to date is as follows:

UMass Amherst	\$24,171,972	82.22% of goal
UMass Boston	3,508,141	24.19%
UMass Dartmouth	8,243,190	61.52%
UMass Lowell	10,304,126	93.67%
UMass Worcester	19,276,011	60.24%

These giving results are highlighted by an anonymous irrevocable bequest to the Amherst campus in the amount of \$10,000,000. Over the last two years, the Advancement teams have made significant progress in increasing the number of individuals and organizations making gifts to the University. The total number of gifts from individuals from 12/31/08 to 12/31/10 has grown from 28,643 to 41,240 and from organizations from 1141 to 2116. These numbers represent hard grassroots fundraising work by the development officers and bode well for the fundraising efforts of the University into the future.

While the University has received some outstanding in kind gifts which have greatly contributed to the success of the University over the last few years, it is the cash and pledge totals that are the backbone of our fundraising efforts. To date, the University as a whole has raised \$44,065,081. Chancellor Collins and his fundraising team led by Vice Chancellor Pagnam have continued to do an outstanding job in this important area.

The UMass Foundation, University Information Technology Services and the Boston, Dartmouth, Lowell and Worcester campuses continue to work on the implementation of the Sunguard Advance II Constituent Relations Software program that will greatly improve the management of the fundraising effort on each of these campuses. The product was recently upgraded on the Worcester campus and is scheduled to go live over the next seven months on the Dartmouth, Boston and Lowell campuses in that order. In conjunction with the introduction of the Advance II system, the Foundation has purchased the iModules alumni community software program which will be implemented on each of these campuses during the summer and fall. This alumni community software interfaces with the Advance II product allowing for a seamless upgrade of biographical data by individual alumni in the online community for transfer into the fundraising software.

As President Wilson mentioned in his report, the UMass Endowment surpassed \$500 million for the first time on December 31, 2010. This is a tremendous milestone for the University. It represents great progress in the fundraising area and investment management. The Investment Committee of the UMass Foundation led by UMass Boston alum Ed D'Alelio has had outstanding performance. This all volunteer group composed mostly of alumni deserves the thanks of everyone at the University. Their dedication to the University and its progress is a shining example for all alumni and friends of the University. Our next goal is \$1,000,000,000, and Trustee Lawton stated that he looks forward to working with President Caret, the Chancellors, their development teams, and the Foundation and its Investment Committee to reach that once thought to be impossible goal.

The next item was the **Report of the Committee on Science, Technology and Research**. Trustee Osterhaus-Houle, Vice Chair of the Committee reported that the Committee had met on February 9th. It was another productive and informative meeting in which we all took great pride in the accomplishments of the University.

President Jack Wilson provided us with an update on progress with science and technology initiatives at UMass, including some record-setting performances in R&D and technology commercialization. His remarks were followed by a most impressive panel of senior administrators and research faculty from Lowell and Amherst highlighting UMass's work in the increasingly important field of nanotechnology, an area where UMass is emerging as a national leader.

President Wilson kicked off the meeting with updates on recent Science and Technology activities:

- The re-start of a \$23 M bio-processing facility by UMass Dartmouth as an anchor for a regional biotech park in Fall River.
- A \$2 M grant from the state's life sciences Center to a UMass Boston/Dana Farber collaboration in personalized cancer therapy, the first installment on a \$10 M commitment from the state.
- Execution of a \$25 M state grant to support development of the Massachusetts Green High Performance Computing Center in Holyoke, a collaborative effort of MIT, UMass, BU, Northeastern and Harvard, in partnership with the state and private industry.

In addition, the President highlighted two historic achievements for UMass:

- The most recent national survey of technology licensing income for FY 2009 showed that UMass with \$71 M of income that year (mostly generated by the Medical School) ranked #8 among all US universities and #1 among New England universities.
- Preliminary data from the campuses show that the University generated \$536 M in R&D expenditures in FY 2010, the first time in University history that we broke the \$1/2 B mark.
- President Wilson credited strategic faculty hiring, capital facility investments, seed grants to faculty pursuing major R&D grants, state matching grants and increased collaboration among UMass campuses and with industry and private universities as key factors in our impressive R&D performance.
- We were all especially pleased that the Boston Globe ran a feature story on its business page on the University's R&D and tech commercialization successes the day after our Committee meeting.

Following President Wilson's good news, we heard from a panel of chief research officers and senior research faculty from Lowell and Amherst on the University's world-class work in the field of nanotechnology.

- Nanotechnology is an increasingly important field of research that offers the promise for exciting innovations in fields ranging from the life sciences (e.g., new ways of detecting and treating cancer) to clean energy (e.g., new kinds of fuel cells and energy-efficient materials).
- The federal government has made nanotechnology a strategic priority and held national competitions that created 16 R&D centers across the nation we were pleased to learn that

two of these centers were competitively won by UMass campuses – Lowell (in partnership with Northeastern and the U of New Hampshire) and Amherst.

- Both centers are focused on nanotech manufacturing and have developed exciting partnerships with industry that can lead to important new innovations and economic impacts in Massachusetts ... for example, we heard about Konarka, a Lowell start-up company with a manufacturing plant in New Bedford that is producing new, more efficient kinds of solar energy panels using nanotechnology.
- Campus research leaders reiterated the key factors outlined by President Wilson as critical to their success – especially seed funding and state matching grants. In addition, they noted the need for new vehicles (such as a proposed Innovation Institute) to focus on applied R&D and industry-sponsored work to supplement federal funding.

All of us on the Committee were very impressed by the quality of research being done in this area at UMass, the leadership position our University has achieved and the enormous potential impacts we can have on innovation and economic development in the Commonwealth.

The next item was the **Report of the Governance Committee**. Trustee Johnston, Vice Chair of the Committee reported that the Committee had met earlier today and elected Henry Thomas as Vice Chair of the Board replacing a vacancy left by now Chairman Karam. It was noted that Trustee King-Shaw would serve as First Vice Chair.

It was moved, seconded and

VOTED: To confirm and approve the Officers of the Board of Trustees set forth in Doc. T10-060, as amended, all to serve until the next annual meeting of the Board.

Under **Other Business** Chair Karam reported that he has been in touch with former Chairman, Robert Manning about the elimination of outside counsel regarding University investments and keeping the work in-house. Trustee Furman has agreed to be involved as has Mr. Manning.

The next item was **Revisions to the Student Trustee Election Policy**. Chair Karam reported that these revisions will allow Student Trustees who serve during their senior year to participate in Board meetings until July 1st.

It was moved, seconded and

VOTED: To approve the revision to the Student Trustee Election Policy as contained in T91-133C, as amended.

The next item was **Appointment of University Distinguished Professor of Higher Education, Emerging Technologies and Innovation, UMass Lowell and President Emeritus**.

Chairman Karam reported that President Wilson has served the University with distinction and has been a chief advocate for sustained state support for the University. Under his leadership the number of applicants has quadrupled and research expenditures have exceeded one half billion dollars.

It was moved, seconded and

VOTED: To appoint Jack M. Wilson as University Distinguished Professor of Higher Education, Emerging Technologies and Innovation at the University of Massachusetts Lowell.

And further, To confer upon Jack M. Wilson the title of President Emeritus. (Doc. T11-027)

There was then a round of applause.

The next item was **Revisions to the Personnel Policy for Non-Unit Professional Staff.**

It was moved, seconded and

VOTED: To amend the Personnel Policy for Non-Unit Professional Staff as contained in Doc. T94-023, as amended by striking Section IV. Compensation, A, paragraph 7 and replacing it with the following:

“Consistent with the requirements of T94-023, as amended, the Chancellors are delegated authority to approve salaries for positions at the campuses; provided however that the President must approve, in advance, any initial or changed salary for any and all non unit positions, (except when such change results from a cost of living adjustment authorized by the Board of Trustees) that exceed \$100,000. Salary information shall be made available to the Board of Trustees at their request.”

Chairman Karam then announced the Board would enter **Executive Session** to consider **Appointments with Tenure, UMass Amherst, UMass Lowell, Awards of Tenure, UMass Amherst, UMass Boston, UMass Dartmouth, UMass Worcester, Transfer of Tenure, UMass Lowell, UMass Worcester, Honorary Degrees, UMass Lowell, UMass Worcester, Real Estate Issues and Non-Union Personnel Issues.**

The Committee will not reconvene in Open Session; the Secretary will call the Roll.

It was moved, seconded and

VOTED: To enter into **Executive Session** for the purpose of considering **Appointments with Tenure, UMass Amherst, UMass Lowell, Awards of Tenure, UMass Amherst, UMass Boston, UMass Dartmouth, UMass Worcester, Transfer of Tenure, UMass Lowell, UMass Worcester, Honorary Degrees, UMass**

Lowell, UMass Worcester, Real Estate Issues and Non-Union Personnel Issues.

Chairman Karam voted for the motion as did Vice Chair Thomas, Trustees Collins, DiBiaggio, Fox, Furman, Johnston, Lampert, Lawton, Osterhaus-Houle, Peters, Reville, Tocco and Woolridge.

The time was 10:36 a.m.

Barbara F. DeVico
Secretary to the Board of Trustees